

## RFE RESPONSE

EB2 NIW (National Interest Waiver)

CASE NUMBER: LIN2290056758

EB2-NIW

USCIS

RFE:

U.S. Citizenship and Immigration Services

P.O. Box 82521

Lincoln, NE 68501-2521

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Subject: RFE RESPONSE

Dear Sir/Madam:

Please find enclosed the required and supporting documents, presented in the following order:

- RFE RESPONSE
- Documents for RFE;
- Cover letter for RFE;

Copies of the documents submitted are photocopies of unaltered documents and I understand that I may be required to submit or present original documents to an immigration or consular officer at a later date.

I kindly request you to process the above petition and to provide the receipt notice as soon as possible. If you have any questions or concerns on the above matter, please do not hesitate to contact me at the address below

Email: [vgurabanidze@gmail.com](mailto:vgurabanidze@gmail.com)

Thank you,

**Vladislav Gurabanidze**

Email: [vgurabanidze@gmail.com](mailto:vgurabanidze@gmail.com)

Email 2: [gurabanidze@mail.ru](mailto:gurabanidze@mail.ru)

**My mailing address in USA (if USCIS send me letter, Notice of Action, RFE, please send me duplicate too letters, NOA, RFE):**

**C/O: NATIA KOIAVA**

**2271 OCEAN AVENUE, APT 5,**

**BROOKLYN,**

**NEW YORK,**

**ZIP CODE: 11229**

**USA**

Vladislav Gurabanidze Facebook page: <https://www.facebook.com/vlad.gurabanidze/>

Web page: <http://makler24.ge/doc/vlad.ge/>

LinkedIn: <https://www.linkedin.com/in/vladislav-gurabanidze-85b541175/>

**My all documents on this link, see this link: <http://makler24.ge/doc/3/>**

**[www.makler24.ge/doc/3/](http://www.makler24.ge/doc/3/)**

## E21 Advanced Degree

### Section 1A:

(b) by demonstrating that you have the “equivalent” to an advanced degree (namely, a baccalaureate degree plus five years of progressive work experience in your field of expertise).

**In order for this criteria (five years of progressive work experience in your field of expertise) to be passed/met, the following document was attached -**

Five years of progressive work experience in your field of expertise:

**See Evidence: Employment letter № 20/10/22-1, dated: 20 October 2022** (P/E Vladislav Gurabanidze – Promotex, Vladislav Gurabanidze is working since June 16, 2006, more than 16 years)

**See Evidence: Taxpayer certificate series \_\_\_N15794**

See Evidence: Extract from registry No. 201977 , B10189350 – 21/10/2010 13:34:02

**See Evidence:** General information about duties, screen from [www.rs.ge](http://www.rs.ge)

**See Evidence:** Revenue Service page about duties from [www.rs.ge](http://www.rs.ge)

**See Evidence: doc12.13** (P/E Vladislav Gurabanidze Promotex was registered: June 16, 2006, P/E Vladislav Gurabanidze Promotex work since: June 16, 2006),

See Evidence: Extract from registry No. 201977 , B10189350 – 21/10/2010 13:34:02, doc12.15B,

See Evidence: Type of activity:

62020 - Consulting activities in the field of computer technology (computer science);

62010 - Computer programming activities;

63120 – Web portals;

(And first package: November 24, 2021)

**[see REMARKS on document [top on page, pencil], document number:**

**REMARKS doc12.10, doc12.15, doc12.10, doc12.12**, my works: see from [g1]->to [g40], **A1**,

**See Evidence: F1** (card – the chief a department on creation and support governmental web site – official edition library of the president of Georgia),

See Evidence: P1 (P/E Vladislav Gurabanidze Promotex document, registered June 16, 2006), BC1,

See Evidence: remark [dec1] (P/E Vladislav Gurabanidze Promotex declaration - 2012 year, tax return),

See Evidence: remark [dec2] (P/E Vladislav Gurabanidze Promotex declaration – 2013 year, tax return),

See Evidence: remark [dec3] (P/E Vladislav Gurabanidze Promotex declaration – 2014 year, tax return),

See Evidence: remark [dec4] (P/E Vladislav Gurabanidze Promotex declaration – 2015 year, tax return),

See Evidence: remark [dec5] (P/E Vladislav Gurabanidze Promotex declaration – 2016 year, tax return),

See Evidence: remark [dec6] (P/E Vladislav Gurabanidze Promotex declaration – 2017 year, tax return),

See Evidence: remark [dec7] (P/E Vladislav Gurabanidze Promotex declaration – 2018 year, tax return),

See Evidence: remark [dec8] (P/E Vladislav Gurabanidze Promotex declaration – 2018 year, tax return),

See Evidence: remark [dec9] (P/E Vladislav Gurabanidze Promotex declaration – 2019 year, tax return),

See Evidence: remark [dec9b] (P/E Vladislav Gurabanidze Promotex declaration – 2020 year, tax return),

See Evidence: remark [dec10] (P/E Vladislav Gurabanidze Promotex declaration – 2021 year, tax return),

See Evidence: dec11=declaration of all years, SA1, SA1B, SA2, SA3, SA4, BA1, SITE1,

See Evidence: doc12.16 (U.S. Embassy order for services),

See Evidence: doc12.17 (U.S. Embassy order for services), doc12.22=declaration of all years,

See Evidence: doc12.18 (tax return),

See Evidence: doc12.19 (tax return),

See Evidence: doc12.20 (tax return),

See Evidence: doc12.21 (tax return),

See Evidence: remark [AC1] - Information about object page]

## **E21 Exceptional Ability**

### **Section 2A:**

**(II) (Evidence in the form of letter(s) from current or former employer(s) showing that the alien has at least ten years of full-time experience in the occupation for which he or she is being sought). Letters documenting at least 10 years of full-time experience in your occupation.**

**In order for this criteria (Evidence in the form of letter(s) from current or former employer(s) showing that the alien has at least ten years of full-time experience in the occupation for which he or she is being sought) to be passed/met, the following document was attached –**

**See Evidence: Employment letter № 20/10/22-1, dated: 20 October 2022** (P/E Vladislav Gurabanidze – Promotex, Vladislav Gurabanidze is working since June 16, 2006, more than 16 years)

**See Evidence: Taxpayer certificate series \_\_\_N15794**

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**See Evidence: doc12.13** (P/E Vladislav Gurabanidze Promotex was registered: June 16, 2006, P/E Vladislav Gurabanidze Promotex work since: June 16, 2006),

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(And first package: November 24, 2021)

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**See Evidence:** remark [dec1] (P/E Vladislav Gurabanidze Promotex declaration - 2012 year, tax return),

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**See Evidence:** remark [dec3] (P/E Vladislav Gurabanidze Promotex declaration – 2014 year, tax return),

**See Evidence:** remark [dec4] (P/E Vladislav Gurabanidze Promotex declaration – 2015 year, tax return),

**See Evidence:** remark [dec5] (P/E Vladislav Gurabanidze Promotex declaration – 2016 year, tax return),

**See Evidence:** remark [dec6] (P/E Vladislav Gurabanidze Promotex declaration – 2017 year, tax return),

**See Evidence:** remark [dec7] (P/E Vladislav Gurabanidze Promotex declaration – 2018 year, tax return),

**See Evidence:** remark [dec8] (P/E Vladislav Gurabanidze Promotex declaration – 2018 year, tax return),

**See Evidence:** remark [dec9] (P/E Vladislav Gurabanidze Promotex declaration – 2019 year, tax return),

**See Evidence:** remark [dec9b] (P/E Vladislav Gurabanidze Promotex declaration – 2020 year, tax return),

**See Evidence:** remark [dec10] (P/E Vladislav Gurabanidze Promotex declaration – 2021 year, tax return),

**See Evidence:** dec11=declaration of all years, SA1, SA1B, SA2, SA3, SA4, BA1, SITE1,

**See Evidence:** doc12.16 (U.S. Embassy order for services),

**See Evidence:** doc12.17 (U.S. Embassy order for services), doc12.22=declaration of all years,

**See Evidence:** doc12.18 (tax return),

**See Evidence:** doc12.19 (tax return),

**See Evidence:** doc12.20 (tax return),

See Evidence: doc12.21 (tax return),

See Evidence: remark [AC1] - Information about object page]

**VI. Evidence of recognition for achievements and significant contributions to the industry or field by peers, governmental entities, or professional or business organizations.**

**In order for this criteria (Evidence of recognition for achievements and significant contributions to the industry or field by peers, governmental entities, or professional or business organizations.) to be passed/met, the following document was attached –**

**Vladislav Gurabanidze had position team of web group / project manager of this global government business contest - The Competition “Leaders in the National Economy-2001”.** Vladislav Gurabanidze had a very big role in this project. Vladislav Gurabanidze had business-related contributions of major significance to the field.

See Evidence: Web site: <http://makler24.ge/doc/bc/eng.htm>

See Evidence: <http://makler24.ge/doc/bc/eng.htm>

**The State Presidential Service of Official Editions**

- Business Contest 2001 - screens, Chief of web group / manager of the project;

See Evidence: - Vladislav is The chief a department on Creation and Support Governmental web sites – id card;

Vladislav Gurabanidze had a very **big role** in this (**Georgian Government**) project.

Vladislav Gurabanidze had business-related contributions of major significance to the field.

Vladislav Gurabanidze created business web project for the **Government of Georgia**.

See Evidence: Please see **act of acceptance, dated: 30 August 2010**

- [www.georgia.gov.ge](http://www.georgia.gov.ge) web screens;

- act of acceptance with translate, dated: 30 August 2010;

Vladislav Gurabanidze had a very big role in this project.

Vladislav Gurabanidze had original scientific, scholarly, artistic, athletic, or business-related contributions of major significance to the field.

Vladislav Gurabanidze created projects for the **Embassy of the United States of America in Georgia, Tbilisi**. [see: doc12.16] [see: doc12.17] [see: doc12.13]

See Evidence: Please see Order for supplies or services, dated: 25 June 2008, amount: 3,700 USD;

See Evidence: Please see Order for supplies or services, dated: 29 August 2008, amount: 3,400 USD;

See Evidence: Please see American Corners Georgia web project screens;

**You can download American Corners Georgia web project, see this web link:**

**<http://makler24.ge/doc/3/www.americancorners.ge.zip>**

- [www.americancorners.ge](http://www.americancorners.ge) screens;

- P/E Vladislav Gurabanidze – Promotex LLC – taxpayer page with translate;

See Evidence: [see: doc12.13]

- See others U.S. Embassy projects, Vladislav Gurabanidze created these projects for U.S. Embassy in Tbilisi, link:

<http://makler24.ge/doc/3/usembassy.ge.zip>

Job in Saatec LLC (saatec.com), worked with big companies **in United Kingdom** – ParisaTech:

<http://www.parisatech.com>

and CTS Net.

Vladislav Gurabanidze worked with Magricom – [www.bali.ge](http://www.bali.ge) site, with Sante LLC – web site: [www.sante.ge](http://www.sante.ge)

Vladislav Gurabanidze worked with Administration of the Government of Georgia , [www.georgia.gov.ge](http://www.georgia.gov.ge)

Vladislav Gurabanidze created business web project for the **Government of Georgia**.

Please see **act of acceptance, dated: 30 August 2010**

Vladislav Gurabanidze worked with JS Sakpresa [www.sakpresa.ge](http://www.sakpresa.ge) , Model Agency Little Miss Georgia, Little Miss Universe , Mziuriveli LLC , CBM Holding , World Medicine [www.worldmedicine.ge](http://www.worldmedicine.ge) , Concord Motors , [www.georgia.gov.ge](http://www.georgia.gov.ge) , Etco [www.etco.ge](http://www.etco.ge) , Vilavita [www.vilavita.ge](http://www.vilavita.ge) , KMM [www.kmm.ge](http://www.kmm.ge) , Tusheti Park [www.tushetipa.ge](http://www.tushetipa.ge) , Venus Georgia [www.venusgeorgia.ge](http://www.venusgeorgia.ge)

See screens: <http://makler24.ge/doc/screen/>

I have Digital identity card of Republic of Estonia (it is not citizenship), this card for business people in Europe. I have many certificates and diplomas.

My partners: [see: doc12.12] [see: doc12.10]

<b>Vladislav Gurabanidze worked and/or cooperated with the following companies and organizations:</b>		
	Address	Web site:
<b>The U.S. Embassy in Georgia</b>	29 Georgian-American Friendship Ave, Tbilisi, Georgia Phone: +995-32 227 70 00	<a href="https://ge.usembassy.gov">https://ge.usembassy.gov</a>  [see: doc12.16] [see: doc12.17] [see: doc12.13]
<b>State presidential institution service of official edition library of the President of Georgia</b>	29 Shota Rustaveli avenue, Tbilisi, Georgia	
<b>Saatec LLC</b>	9 Pavle Aslanidi St, Tbilisi, 0160, Georgia Email: <a href="mailto:contact@saatec.com">contact@saatec.com</a> Phone: +995 32 2365334	<a href="http://www.saatec.com">www.saatec.com</a>
Varvaridze Design Group	Paliashvili street, Vake District, Tbilisi	<a href="http://www.varvaridze.com">www.varvaridze.com</a>
<b>Action-MCFR Mediagroup (Action-Digital) (famous IT company)</b>	Novodmitrovskaya street, Moscow, Russia	<a href="https://www.action-mcfr.ru">https://www.action-mcfr.ru</a>
International Web Association	556 S. Fair Oaks Ave. #101-200 Pasadena, CA 91105 Tel: +1 (626) 449-3709 Fax: +1 (866) 607-1773	<a href="https://iwanet.org">https://iwanet.org</a>
Higher Education Web Professionals Association	HighEdWeb Association 1887 Whitney Mesa Dr #1147 Henderson, NV 89014	<a href="https://www.highedweb.org">https://www.highedweb.org</a>
Georgian Professional IT Specialists Association	4 Zubalashvili street, Tbilisi, Georgia	
Umbrella group LLC	30A Zubalashvili street, Tbilisi, Georgia	
National Examination Center	Tbilisi, Georgia	<a href="https://naec.ge">https://naec.ge</a>
P/E Vladislav Gurabanidze – Promotex	4 Zubalashvili street, office 6, Tbilisi, Georgia	[see: doc12.13] [see: doc12.14]
Hotel KMM	Metekhi Turn, Tbilisi, Georgia	<a href="http://www.kmm.ge">www.kmm.ge</a>
Modernroofing	Tbilisi, Georgia	<a href="http://www.modernroofing.ge">www.modernroofing.ge</a>
Autostar	Tbilisi, Georgia	
<b>Magticom - (famous Cell Mobile Operator)</b>	8 Ana Politkovskaya street, Tbilisi, Georgia	<a href="https://www.magticom.ge">https://www.magticom.ge</a>
ITM Company	Chavchavadze avenue, Tbilisi, Georgia	
Mziuriveli	Tbilisi, Georgia	
Batsara-Babaneuli National Park (Agency of Protected Areas - Government)	6 Gulua street, Tbilisi, Georgia	<a href="http://www.batsara.ge">www.batsara.ge</a> <a href="http://www.apa.ge">www.apa.ge</a> <a href="http://apa.gov.ge/ge/">http://apa.gov.ge/ge/</a>
Tusheti National Park (Agency of Protected Areas - Government)	6 Gulua street, Tbilisi, Georgia	<a href="http://www.tushetipa.ge">www.tushetipa.ge</a> <a href="http://www.apa.ge">www.apa.ge</a> <a href="http://apa.gov.ge/ge/">http://apa.gov.ge/ge/</a>
SakPresa – Georgian Press	Tbilisi, Georgia	<a href="http://www.sakpresa.ge">www.sakpresa.ge</a>
<b>Georgian First TV Channel</b>	Tbilisi, Georgia	<a href="https://1tv.ge/">https://1tv.ge/</a>
<b>First Caucasian TV Channel</b>	Tbilisi, Georgia	
Hotel GTM Kapan	Tbilisi, Georgia	<a href="http://www.gtm.ge">www.gtm.ge</a>

Hotel Vilavita	Bakuriani, Georgia	www.vilavita.ge
Construction company – Polisi 2008	Tbilisi, Georgia	
<b>World Medicine (famous Pharmaceutical company)</b>	Tbilisi, Georgia	http://worldmedicine.ge
Americancorners	Tbilisi, Georgia	
CBM Holding	Tbilisi, Georgia	
Travel company – mytours.ge	Tbilisi, Georgia	www.mytours.ge
<b>Public Service Bureau (Government organization)</b>	Tbilisi, Georgia	www.jobs.gov.ge www.hr.gov.ge
Hotel David L	Tbilisi, Georgia	
<b>Sante (famous company)</b>	Tbilisi, Georgia	www.sante.ge
<b>Government of Georgia – Prime Minister of Georgia</b>	Tbilisi, Georgia	www.gov.ge
Dau Plus	Tbilisi, Georgia	www.dauplus.ge
Electro-technical company – Etko	Tbilisi, Georgia	www.etko.ge
Model agency: Little Miss Universe	Tbilisi, Georgia	
Model agency: Little Miss Georgia	Tbilisi, Georgia	
United Avia Service	Tbilisi, Georgia	
Dermatolog - Lia Abramishvili	Tbilisi, Georgia	
Publishing house MPG Group	Tbilisi, Georgia	www.mpggroup.ge
Arabuli Gallery – Gia Arabuli	Tbilisi, Georgia	
<b>Gestosis – OGASH</b>	Tbilisi, Georgia	www.gestosis.ge
ITM Translation	Tbilisi, Georgia	http://itm-translation.com
Venus Georgia - Meano-gynecological rehabilitation center - Venus Georgia	Chavchavadze avenue, Tbilisi, Georgia	www.venusgeorgia.ge
<b>Cultural and Information Center of the Embassy of Ukraine in Georgia</b>	Tbilisi, Georgia	
<b>The Embassy of Ukraine in Georgia</b>	Tbilisi, Georgia	
<b>Imedi TV</b> [see: doc3.12]	Tbilisi, Georgia	www.imesdi.ge
Flash Web Studio	Tbilisi, Georgia	www.flash.ge
<b>Evenser Group</b>	London, UK	www.evenser.com
<b>CTS Ltd</b>	London, UK	www.ctsnet.co.uk
Turebi.ge CGroup	Tbilisi, Georgia	www.cgroup.ge www.turebi.ge
SCSA - Scientific Cyber Security Association	Tbilisi, Georgia	https://scsa.ge/en/

### See additional documents.

**See Evidence:** Diploma of translator (Georgian, English, Russian; Anna Chumburidze has Georgian and Ukrainian citizenship), certificate (Anna Chumburidze - my wife): **See Evidence:** [see: doc21.11] [see: doc21.12] Ukrainian language course (2010-2011) in Ukrainian Embassy in Tbilisi and Ukrainian citizenship;

**See Evidence:** Anna Chumburidze - Certificate of completion (English course) presented by Practically Speaking English Fort Worth, Texas, U.S.A. (dated: June 11, 2021)

Vladislav Gurabanidze (EB-1A, I-140) case was received (Texas Service Center), case number: SRC2190248027 , dated: June 10, 2021 (Section: Alien of Extraordinary Ability, Sec.203(b)(1)(A)) Received Date: 06/10/2021; Case number: SRC2190248027

## Section 3A:

The decision **Matter of Dhanasar** (released on 12/27/2016) established new standards for obtaining

EB2 NIW petitions that the USCIS adopted. The AAO (Administrative Appeal Office) held that three factors must be considered when evaluating a request for an EB2 NIW:

1. Foreign national's proposed endeavor is of substantial merit and national importance,
2. Foreign national is well positioned to advance the proposed work, and
3. On balance it would be beneficial to waive the job requirement for the foreign national

### **3) A. Foreign national's proposed endeavor is of substantial merit and national importance**

## **3) A1. Substantial Merit AND A2. National Importance**

The endeavor's merit may be demonstrated in a range of areas such as business, entrepreneurialism, science, technology, culture, health, or education. Evidence that the endeavor has the potential to create a significant economic impact may be favorable but is not required, as an endeavor's merit may be established without immediate or quantifiable economic impact.

### **My Useful Projects/Works/Business models for the United States of America.**

I want to work in information technology in the USA and do many useful projects for the USA.  
I want to open LLC Company in USA.

The beneficiary wants to open a company in the USA, a limited liability company (LLC). He wants to go to New York and open a company there. After he opens a company in New York, he will start creating projects. He will hire a staff for working on these projects; US citizens will work in his company and receive a salary in the USD. His projects will create new workplaces in the US.

The beneficiary has some capital. You can view documents where there is a sum of money in the bank account of the company POLIPRO LLC. Many venture capital companies in the US will also be interested in developing and promoting these projects. After carrying out this work, his LLC Company in the US will be transformed into a joint stock company (JSC) and the shares of this company will be sold on the stock exchange. Investors from other countries will be interested in buying these shares.

This all contributes to the improvement of the US economy and the creation of jobs in the US (Substantial Merit, National Importance) and

- a. Has national or even global implications within a particular field;
- b. Has significant potential to employ U.S. workers or has other substantial positive economic effects, particularly in an economically depressed area;
- c. Will broadly enhance societal welfare or cultural or artistic enrichment; and
- d. Impacts a matter that a government entity has described as having national importance or is the subject of national initiatives.

At this stage, for the development of these projects, U.S. workers will be needed, workplaces will be created in the USA, the necessary personnel will be required - web programmers, designers, sales managers, an accountant and other employees. Within one year, the company should employ up to 15 employees, and every year the number of staffs should increase - at least up to 100 people. The IT field is developing very quickly and brings great profits. Take for example mega IT companies - Google Inc, Facebook, Meta, Yahoo.com, Amazon.com, the richest people are people in the IT area.

After the company's staff becomes large and the number of employees grows, a new branch of the

company will be opened in California. The opening of a new IT company that will create new jobs and 8 projects of national importance will bring great national benefits to the United States. I want to draw your attention to the project №1 - Mobile application that will facilitate ordering food in restaurants in the United States - is an innovative and new project, other IT companies are not working on similar projects. The innovation of the project is that friends-guests can split the cost of a common order of food in a restaurant and in catering facilities. It is very important for the US to have new innovative projects that are not yet on the market. The most expensive product is an idea, a lot of projects have been created in the world by many IT companies, and there are almost no new ideas left.

**Project №1** (ordering food in a restaurant). Innovation is that friends can split the cost of ordering. The project is new. Other IT companies have not developed this idea;

**Project № 2** (web project (Real estate - buy, sale, rent): [www.makler24.ge](http://www.makler24.ge)). This project has already been created in Georgia and is working – website: [www.makler24.ge](http://www.makler24.ge)

For the USA, there will be needed to copy this project, transfer this finished project to the US servers and purchase a new domain name - for example, makler24foryou.us. The innovation of the project is that the property can be viewed in 3D format, there will be not only photos, it will be seen in 3D format or in video format. The project is also of national importance as it will be applied throughout the US and will bring new jobs to the US.

The IT industry can develop rapidly in the US, which may require a large number of employees there, which will lead to economic growth. It is possible that in 10 years the number of employees can be up to 500 people.

The project is ready. It only needs installation and launch in the USA. This project will have a positive economic effect and is also of national importance, because its action will extend to the entire territory of the United States, it will also bring profit to the company and the US treasury, it will also contribute to the creation of new workplaces in the United States, and when the project brings more profit, this will lead to an increase in the number of new employees - US citizens. The project is unique, innovative and new. At the moment there are no similar projects, other companies have not yet implemented this idea and have not created this project.

**Project №3** (the project of buying fruits, vegetables and berries via the Internet) is also a new project and has not yet been developed in the United States by anyone. It is of national importance, as it improves economic growth in the United States and creates additional jobs in the United States. The project has already been created and is working in Georgia – website: [www.fruitonline.ge](http://www.fruitonline.ge)

Web portal - selling fruits, vegetables and berries online, site: [www.fruitonline.ge](http://www.fruitonline.ge)

The project improves the well-being of people in the United States, will bring economic growth and new workplaces. The project has already been created, it only needs to be installed and launched in the US space.

The project is ready. It only needs installation and launch in the USA. This project will have a positive economic effect and is also of national importance, because its action will extend to the entire territory of the United States. It will also bring profit to the company and the US treasury, it will also contribute to the creation of new jobs in the United States. When the project brings more profit, this will result to an increase in the number of new employees - US citizens. The project is unique and innovative. At the moment other companies have not yet implemented this idea and have not created this project. It is new project.

**Project №4** (web portal for selling tours and travel services, site: [www.travel24.ge](http://www.travel24.ge)) is a unique project that will improve the well-being in the US in the field of tourism, economy and business. The web project has already been created, it only needs to be implemented and installed in the United States. This is an innovative project because you can see all the offers of US travel companies on one web space and tours and offers will

be viewed in video format. The uniqueness and innovation is that the tour offers will be in video format. At the moment there are no similar projects in the USA that show proposals in video format.

The project is ready. It only needs installation and launch in the USA. This project will have a positive economic effect and is also of national importance, because its action will extend to the entire territory of the United States, it will also bring profit to the company and the US treasury, it will also contribute to the creation of new workplaces in the United States, and when the project brings a lot profit, it will lead to an increase in the number of new employees - US citizens. The project is unique, innovative and new. At the moment there are no similar projects, other companies have not yet implemented this idea and have not created this project (viewing takes place in video format and it is possible to add all US travel companies to one web space).

**Project №7** is a very important and new project that can help transport furniture and goods to the US. This project improves this service sector throughout the US.

**Project № 8** is a major project which is of national importance. This project is about improving education and health care in the United States. The project is described in detail.

The project is ready. It only needs installation and launch in the USA. This project will have a positive economic effect and is also of national importance, because its action will extend to the entire territory of the United States, it will also bring profit to the company and the US treasury, it will also contribute to the creation of new jobs in the United States, and when the project brings more profit, this will lead to an increase in the number of new employees - US citizens. The project is unique, innovative and new. At the moment other companies have not yet implemented this idea and have not created this project.

All these projects will bring the United States - economic growth, national enrichment, the creation of new jobs, the improvement of the service sector, Substantial Merit, National Importance.

These projects will bring economic growth and benefits in these areas (Substantial Merit, National Importance) and

- a. Has national or even global implications within a particular field,
- b. Has significant potential to employ U.S. workers or has other substantial positive economic effects, particularly in an economically depressed area;
- c. Will broadly enhance societal welfare or cultural or artistic enrichment; and
- d. Impacts a matter that a government entity has described as having national importance or is the subject of national initiatives.

View the evidence - letters from experts in the field of IT, management and finance, and more. Also view screenshots of projects, additional documents, and so on.

My innovative ideas were used by Israel, where I have a publication about e-visas and the concept of entry to Israel, given in the first package.

The development, implementation and operation of projects in the USA will bring new workplaces, economic growth, for example, the web portal [www.youtube.com](http://www.youtube.com) was developed in a garage in the USA, and was finally sold to IT giant Google Inc for 1 billion 630 million US dollars (1.630.000.000 USD). The work of these projects will bring new jobs to the US and millions of US dollars in profits. The end effect will be that investors from others will be interested and will invest.

These projects are very important for the United States, because some of them are already ready and can be implemented in the US space. There is also a creative crisis of ideas in the IT sphere, many ideas have already been realized and made. These projects are innovative; many projects have not yet been implemented in the US.

For example, to improve the economic growth of the US tourism sector, the US needs to launch an electronic format for issuing visas, for example, as Australia and New Zealand do. This is a new idea, for example, in order for a foreign citizen to receive a US tourist visa, he/she needs to fly to another country and

pass an interview at the US consulate, then wait for this visa (he/she cannot return home, since the passport is in the US consulate). In order to improve this service, it is necessary to issue US-Visas in PDF format, as Australia and New Zealand do, this will lead to more US tourist visas and more profits and income in the US tourism industry.

All of these projects will be available throughout the US and around the world and these are global innovation projects that prove its importance and pass these points - Substantial Merit, National Importance.

Evidence - detailed description of 8 projects, letters and expert opinions that these projects are of national importance (Substantial Merit, National Importance), will create jobs in the USA, bring welfare to people, improve services in various areas in USA and attraction of new investments, capital, profits and Substantial Merit, National Importance.

Since the projects operate on the Internet and sites will open throughout the United States and around the world - these projects are of national importance, the geography of these projects will operate throughout the United States and bring profit, economic growth and new jobs. The action of these projects goes beyond the company; they are global and will be intended for the entire population of the United States and therefore have national significance.

The advantage of projects is significant (Substantial Merit) for the USA, as the projects will have a positive impact on the US economy, on the creation of new workplaces, because when US residents use the services of these projects, the company will grow profits and will have to increase the number employees of the company, which will lead to the creation of jobs in the United States, and then it will also be necessary to open new branches of the company in other states of the United States and recruit new employees for work; not only the company will have profit, the company's employees who will be US citizens will have income, taxes will go to the US treasury; it will be possible to create other new projects and work on new projects in the USA. It is prestigious for the US to have new and innovative projects.

At first, a LLC company, the name US Umbrella group LLC, will be registered in New York, after which it will be necessary to take a long-term lease of an office in New York and then work on projects will begin. Some projects are already ready, they will only need to be transferred to a server in the USA and launched, recruitment will also begin for the development of other projects, all new employees will be US citizens. After the launch of the projects and when the projects bring profit, additional investors will be found for other new projects. At the moment 8 projects will be implemented, there are also other ideas that will be realized in the future.

If you look at the entire life cycle and the work of the beneficiary, he was only engaged in new projects, new developments and new ideas. The United States will benefit from new talented people with new innovative ideas in the field of information technology. It is desirable to give an opportunity to an energetic and talented person to realize his projects in the USA so that he would bring national and significant benefit to the USA.

The national interest of the United States is to attract new and innovative ideas, talented ideas with new opportunities, projects, capital, investments, creation of new jobs, improved services, a positive economic effect, and that all this will bring national and significant benefit to the United States.

**Evidence** that the beneficiary passes Substantial Merit, National Importance is all of his projects, letters of recommendation, expert letters, and positive conclusions about his projects, his capital, and other significant evidence that all projects will only benefit the United States at the national level.

**Evidence** - a positive economic effect will be achieved, this is proved by the letters of experts and the conclusion.

I want to develop information technology in the United States and work in the field of information technology and create creative projects, web projects and mobile applications.

My Facebook page: <https://www.facebook.com/vlad.gurabanidze/>

My LinkedIn page: <https://www.linkedin.com/in/vladislav-gurabanidze-85b541175/>

My Instagram page: <https://www.instagram.com/vgurabanidze/>

I have an idea to open an IT company in the USA and make useful IT/Web projects.

### 1) - Project. (Business model No. 1)

We want to create a mobile application that will facilitate ordering food in restaurants in the United States.

People will install the application on their mobile phones and come to a restaurant. In the restaurant, there will be a QR code on the tables, it will scan the QR code on the table and the restaurant menu will open in the mobile application.

The person will select the type of food, quantity and pay the cost of the food (or split the payment with friends) using a credit card and place an order for food. It is necessary to add a creative function of payment to order by several clients, for example - five friends came to a restaurant, ordered food for 150 USD, there should be a function that divides the amount by 5 people and each pay 30 USD via a mobile application.

When the restaurant receives the order, it will place the order and bring it to the client. The client does not have to call the waiter; the restaurant client can read in detail the information about the food / dish that he/she orders - the description, the number of calories, photos, videos, ingredients of the dish and reviews from other customers.

The client can also place an order before arriving at the restaurant, book a table, pay for the order and indicate the time when he/she will come to the restaurant. Also, the person will turn on the function through which see online how his/her ordered dish is being prepared.

### [1) – Project] Conclusion: 1) – Project

This project will be of great benefit to the US, as there is no such service in the US. It will be very convenient for the customers. This program will be installed and used by many US customers. The project contains an innovative idea - everyone can pay for themselves in a restaurant, they can also see how their food is prepared. The development of this mobile application will require a new workforce - workers in the United States. It helps create new jobs in the United States. Besides the fact that it meets the criterion of substantial merit and national importance, the project will be profitable and new jobs in the United States will be created.

The program will be updated and improved. It will bring more profits and more jobs in the US, and we will pay taxes to the US treasury.

It's no secret that the most advanced country in the IT and Web industry is the United States. Examples of this are innovative ideas and websites like amazon.com, paypay.com, youtube.com and others. Also, this program will improve the US economy, as it will bring profit and new jobs.

The innovation is that you can distribute the amount of the check between the restaurant visitors at the same table and they will also have the opportunity to see how their food is being prepared. Many innovative projects have not yet been implemented in the United States. This is an innovative project.

This project meets the criterion (The proposed endeavor has both substantial merit and national importance) and its clauses:

Improving the U.S. economy (as it will be profitable for the USA);

Improving wages and working conditions of U.S. workers (it creates new jobs with improved conditions);

www.amazon.com, www.paypay.com, www.youtube.com, www.google.com – these are the most advanced and largest mega IT companies in the United States.

### 2) - Project. (Business model No. 2)

I created a web project (Real estate - buy, sale, rent): [www.makler24.ge](http://www.makler24.ge)

Web site: <http://makler24.ge/eng-cat-all-type-0-stype-0-page-1.html>

I want to create a similar web portal (USA real estate website, rent, buy and sell) in the USA.

My creative idea is that I want to add a function to the site - viewing real estate videos. There are a lot of photos on similar sites, but no real estate videos.

The client cannot see in detail how the rooms and the courtyard are located, with the video he/she will receive full information, he/she will be able to add many videos to the site, for example, as on my site YouTube video:

<http://makler24.ge/eng-cat-all-detail-1-info-1-id-116.html>

There are also 3D photos, I want to add 3D photos to the site (you can look left, right, up and down in the room and move around the room). The 3D photo will show in detail the rooms and the yard of the property, the client will be able to walk around the house virtually online and view the property.

### **[2) – Project] Conclusion: 2) – Project**

The applicant already has this web portal ready, check the website: [www.makler24.ge](http://www.makler24.ge), he also wants to launch it in the USA. With this web portal in the USA it will be possible to buy, sell, rent housing in the USA.

You can add a section to the website - Affordable Housing for US Citizens with a Discount. This corresponds to the criterion (The proposed endeavor has both substantial merit and national importance) and its clause - Providing affordable housing in the USA.

The web portal also has a new innovative idea - web site visitors will be able to see a dwelling, apartment, house in video or 3D format, walk and watch the apartment from room to room virtually. Real estate agencies, brokers and website visitors will be able to sell, rent their homes through this web portal.

This project meets the criterion (The proposed endeavor has both substantial merit and national importance); and its clauses: Improving the U.S. economy (as it will be profitable for the USA); Improving wages and working conditions of U.S. workers (it creates new jobs with improved conditions); Providing affordable housing in the USA; This project will bring income and profits from the United States, tax on profits will be paid to the US treasury, and will create new jobs in the United States.

### **3) - Project. (Business model No. 3)**

I have created a web portal - selling fruits, vegetables and berries online: [www.fruitonline.ge](http://www.fruitonline.ge)

I want to implement this web portal in America so that customers can buy fruits, vegetables and berries using the website. I want to integrate fruit and vegetable stores into this system so that the client can buy fruits, vegetables and berries using the website and mobile application.

The client will order fruits, vegetables and berries using the website and then, within a certain time, he/she will be delivered home the order - fruits, vegetables and berries. There will also be baskets of fruits.

The clients will be able to choose a basket of beautiful fruits and give, for example, to their loved ones - a girlfriend, parents or others, make them an edible and beautiful gift.

On the site selling fruits, vegetables and berries a video instruction on how to use these fruits, vegetables and berries and their advertising will be added.

Web site: <http://fruitonline.ge/eng-cat-all-detail-1-info-1-id-145.html>

### **[3) – Project] Conclusion: 3) – Project**

This web project has already been created, but it needs to be launched in the USA. Web portal - [www.fruitonline.ge](http://www.fruitonline.ge) This is an innovative project that will help sell fruits, vegetables and berries through websites. Manufacturers and sellers of fruits, vegetables and berries will be able to register on the website and sell their products. This is a very important web project as it will help quickly sell products that also have a short shelf life and quickly deteriorate.

This is an innovative project. It is also possible to send a delicious food gift basket to loved ones, family members on the day of birth. This project is important because these products deteriorate quickly and the web portal will help sell these products very quickly.

This is a global project and meets the criterion -

The proposed endeavor has both substantial merit and national importance.

This project meets the criterion (The proposed endeavor has both substantial merit and national importance) and its clauses:

Improving the U.S. economy (as it will be profitable for the USA);

Improving wages and working conditions of U.S. workers (it creates new jobs with improved conditions);

This project will bring income and profits from the United States, tax on profits will be paid to the US treasury, and will create new jobs in the United States.

**4) - Project. (Business model No. 4)**

The tourism industry in the United States.

I have created a web portal for selling tours and travel services: **www.travel24.ge**

I also want to implement a similar web portal for selling tours and travel services in the United States. On this web portal I want to collect all travel companies that operate in the United States.

They can use this web portal, through the control panel-add their offers on tours, upload information about their tours, which they sell, information about the direction, photographs, about the timing of the tour, about the tariffs and price of the tour, the type of tour, also comments from others, a video clip about the tour, and so on. I want a creative idea to be added - add a video clip about a specific tour so that the client can watch video clips about tours.

Customers would be able to buy tours and travel services in the United States. This idea is also creative because you can add video clips about the tour, so that you can see in detail what a person should see on the tour and what the program of the tour is.

For example: <http://travel24.ge/eng-cat-tours-detail-1-info-1-id-66.html>

Or: <http://travel24.ge/eng-cat-tours-detail-1-info-1-id-102.html>

There was also a complete list of travel companies in the United States - their offers, their contact information, and so on. Also offers car and transport rentals for travel and recreation in the USA.

**[4) – Project] Conclusion: 4) – Project**

The web portal: **www.travel24.ge** has already been created, but it still needs to be launched in the USA. One of the main destinations in the United States is tourism. But if you look at the tourist destination, it is now in decline due to the coronavirus pandemic. It is very important to help travel companies in the United States. They will be able to register on a web portal which should be launched in the USA. Travel companies will be able to post their proposals - travel packages in the United States that will contribute to the development of tourism in the United States.

It is necessary to enable travel companies to sell their tours to the United States through a web portal, where a tourist can choose and order the desired tour in the United States. This will bring profits to the US treasury, and will bring profit to travel companies in the US.

The web portal contains an innovative idea - to show new travel destinations in video format. If earlier the client could only see places in photographs, now it will be possible to see everything in video format. This is very important and innovative for the USA.

This project meets the criterion (The proposed endeavor has both substantial merit and national importance) and its clauses: Improving the U.S. economy (as it will be profitable for the USA);

Improving wages and working conditions of U.S. workers (it creates new jobs with improved conditions);

This project will bring income and profits from the United States, tax on profits will be paid to the US treasury, and will create new jobs in the United States.

Due to the pandemic, US consulates cannot issue tourist, business, and visitor visas, as the applicant must personally be interviewed at the US consulate.

The US government can create a more modern web portal where applicants for a US visa can register, fill out in the DS-160 system, pay the consular fee there using a debit /credit card (according to a bank receipt it is not convenient) and which will also allow the applicant to upload PDF file documents into the system, such as a certificate from work, a certificate of income, birth certificates, a certificate of real estate, a copy of a passport, country visas, stamps about visiting other countries.

By completing this visa application, it will be possible not to call the applicant for an interview (which is very convenient, or call when necessary) and issue visas. It is possible to use the Canadian, Australian or New Zealand method of issuing visas, or the method of issuing electronic visas for Australia and New Zealand.

This will ease the working conditions of consular workers and enable the acceptance of applications for US tourist visas. See - Young Scientist \* International scientific journal «Young Scientist» №19 (361) May 2021 | Information technologies «The Role of Information Technologies in Creating the World of Electronic Visas»

Vladislav can draw up a detailed project to improve these visa services. Recommendations were given to the State of

Israel. See these recommendations in this petition (Proposal / project / idea for improving border control of the State of Israel).

#### 5) - Project. (Business model No. 5)

I want to create a web project - an online jewelry store. So that the client can buy jewelry or order different jewelry at his/her own discretion.

#### [5) – Project] Conclusion: 5) – Project

An online jewelry store will drive profits in the United States. The innovative idea is that there is a desire to sell rare items that are made in different countries of the world and which are not yet sold in the United States.

For example (Georgian Enamel), URL: <https://en.wikipedia.org/wiki/Cloisonn>  
<https://www.facebook.com/EnamelArtSofiEtsadashvili/>  
<https://www.youtube.com/watch?v=EtOSY82vN8Q>  
[https://www.etsy.com/market/georgian\\_enamel](https://www.etsy.com/market/georgian_enamel)

This project meets the criterion (The proposed endeavor has both substantial merit and national importance) and its clause - Improving the U.S. economy (as it will be profitable for the USA).

#### 6) - Project. (Business model No. 6)

Transport web portal for transport companies and truck drivers. I would like to create a web portal where trucking companies, truck drivers and customers looking for transportation services in the USA can register.

Clients who need to transfer a certain cargo from one place to another place will make an application on the web portal and the application will contain the following information: the place from where the cargo is to be picked up, the place where the cargo should be brought, the type of cargo, weight of the cargo, dates, the amount that the client is ready to pay for the carriage of this cargo and other information.

The web portal will help customers to make a request that they want transportation services, and a transportation company or a truck driver who is satisfied with the terms of the offer can offer their transportation services to the customer.

The client, the truck driver and the transport company will cooperate with each other via the web portal.

#### [6) – Project] Conclusion: 6) – Project

This is a large-scale project to improve transportation services, which will be very beneficial for the United States, as it will ease the working conditions of drivers. Also, this project is innovative, it will allow companies to receive orders and make a profit, which will lead to an improvement in the US economy.

The number of customers of this project will increase, which will lead to the need for a new workforce in the United States, new jobs in the United States will be needed. The project is very beneficial and necessary for the United States. This is an innovative project.

This project meets the criterion (The proposed endeavor has both substantial merit and national importance) and its clauses: Improving the U.S. economy (as it will be profitable for the USA);  
 Improving wages and working conditions of U.S. workers (it creates new jobs with improved conditions);  
 This project will bring income and profits from the United States, tax on profits will be paid to the US treasury, and will create new jobs in the United States.

#### 7) - Project. (Business model No. 7)

In the USA, many people often move from one place to another place to live. They carry their belongings and furniture. I want to create a web portal where people who want to move their belongings and furniture from one place to another will register.

With the help of the web portal, they will be able to indicate the address from where they need to pick up things and furniture and the place where they need to transport these things and the address.

After this offer for transportation, the companies that are engaged in transportation will offer their services to this client and indicate the cost of their services. The client will choose a more acceptable company that deals with transportation.

The service will be very convenient and creative for both the client and the company that deals with transportation.

I work a lot and have a lot of experience in the field of information technology and the web.

I want to work in the USA and be useful to the USA. I have a lot of new creative ideas in the field of information technology and the web. I live in Georgia, a small country with a population of 3 million.

USA is the most advanced country in the field of information technology and the web, I want to continue to work and develop in the field of information technology and the web in the USA.

**[7) – Project] Conclusion: 7) – Project**

This is a large-scale project to improve furniture transport services. It is very common for US citizens to move to different cities and regions. The web project is very important as it allows them to save time and money for these services. Companies that are engaged in transportation will be able to make profits and revenues, thereby paying taxes and replenishing the US treasury. Every year orders will increase and new labor will be needed, which will increase the demand for labor and new jobs will be needed. The project service will improve communication between the customer and the contractor, and therefore the project also has innovative motivations.

Vladislav's company, which will create all these projects and then support them, will receive a certain percentage of completed orders, which will raise the company financially, the company will receive large income, will pay taxes, will improve working conditions, and will create new jobs in the USA, as after the expansion, more and more new employees will be needed. This is an innovative project.

This project meets the criterion (The proposed endeavor has both substantial merit and national importance) and its clauses:

Improving the U.S. economy (as it will be profitable for the USA);

Improving wages and working conditions of U.S. workers(it creates new jobs with improved conditions);

This project will bring income and profits from the United States, tax on profits will be paid to the US treasury, and will create new jobs in the United States.

I want to use my skills, creativity, experience and talent in the USA.

**Projects: Video on Youtube:**

<https://www.youtube.com/watch?v=oYEIwNQCaRI>

<https://www.youtube.com/watch?v=0abc95V197Q>

<https://www.youtube.com/watch?v=bG1xr59I-Ak>

[https://www.youtube.com/watch?v=y\\_V\\_7gwTqng](https://www.youtube.com/watch?v=y_V_7gwTqng)

<https://www.youtube.com/watch?v=8EhYMba9yuU>

<https://www.youtube.com/watch?v=WAlhWU9wDhY>

<https://www.youtube.com/watch?v=LwDq9gL3OsQ>

<https://www.youtube.com/watch?v=Wm6vW0YuW9E>

<https://www.youtube.com/watch?v=2uUGoIPM4gU>

[https://www.youtube.com/watch?v=tqhA\\_Quh2e8](https://www.youtube.com/watch?v=tqhA_Quh2e8)

<http://travel24.ge/help.php?lang=eng>

<https://www.youtube.com/watch?v=oYEIwNQCaRI>

<https://www.youtube.com/watch?v=vmpeJXAk7eU>

<https://www.youtube.com/watch?v=5BB9IFKgwFA>

**8) – Project. (Business model No. 8)**

**Project No. 8**

## Contents

1. Resume
2. Overview of the State of the Market for Sales of Educational Services
3. Marketing Plan of the Project
4. Financial Plan of the Project of Development of a Website for Sale of Medical Services

### 1. Resume

<b>Name of the project:</b>	Launching a website for the sale of medical education services
<b>Project location:</b>	USA
<b>Organizational and legal form of project implementation:</b>	limited liability company (LLC in USA)
<b>The essence of the project:</b>	
• Objective of the project:	Increase in sales of medical educational services
• Project type	Organization of online sales
• Way to achieve the goal:	Mastering modern technologies for selling services online, ensuring profitability and increasing employment
<b>Terms and stages of project implementation:</b>	January 2025 - December 2025 including: investment phase - 01.2025 - 12.2025, reaching the project capacity in terms of sales of medical educational services by 2026
<b>Financial resources, USD</b>	
• The total cost of the project:	100,000 USD
• scope of work performed:	-
• need for funding:	100,000 USD
<b>Financing scheme:</b>	
• ratio of own and borrowed funds:	own funds - 10% borrowed funds - 90%
• loan amount:	100,000 USD
• interest rate:	6-10% per annum
• loan granting and repayment schedule:	disbursement: 2025 - 100,000 USD Interest payments from 2025 Return: 2025 - 2026 on schedule

### 2. Overview of the State of the Market for Sales of Educational Services

The global online education sales market is projected to grow at a CAGR of 9.23% from 2024 to 2029. The market will reach 319.167 billion USD by 2025, increasing to 187.877 billion USD. The main driver of market growth is the growing adoption of cloud computing solutions, coupled with the huge investments of major market players in improving the security and reliability of educational platforms, further increasing their distribution to end users. The presence of a large number of healthcare providers and content in the market brings huge volumes of educational content to the online environment. The declining cost of hosting and the growing need for access to educational content are further driving the adoption of this technology, thereby accelerating market growth.

As technology advances, protocols and research methods are evolving to advance online sales of health education services. Along with R&D, all software development professionals need to keep abreast of new techniques and skills. In order to best prepare users, it is first necessary to be able to understand modern scientific teaching and research methods. A popular teaching method is the blended learning approach, and the purchase of educational medical services on the Internet is gaining in popularity.

With the help of the automation of the sale of educational medical services, operational data processing is possible, also a customized authorization system, a reduction in the time for preparing documents for a purchase, and automation of settlements. The preservation and accumulation of intellectual capital, the desire of students to continuously maintain the required level of education and its constant improvement are currently the main trends in the development of society. The urgent task of the higher school of medicine is the preparation of the student as a person (creative) who can quickly adapt to the changing conditions of the information society.



Figure 1. - EdTech rating. Companies at the end of 2020

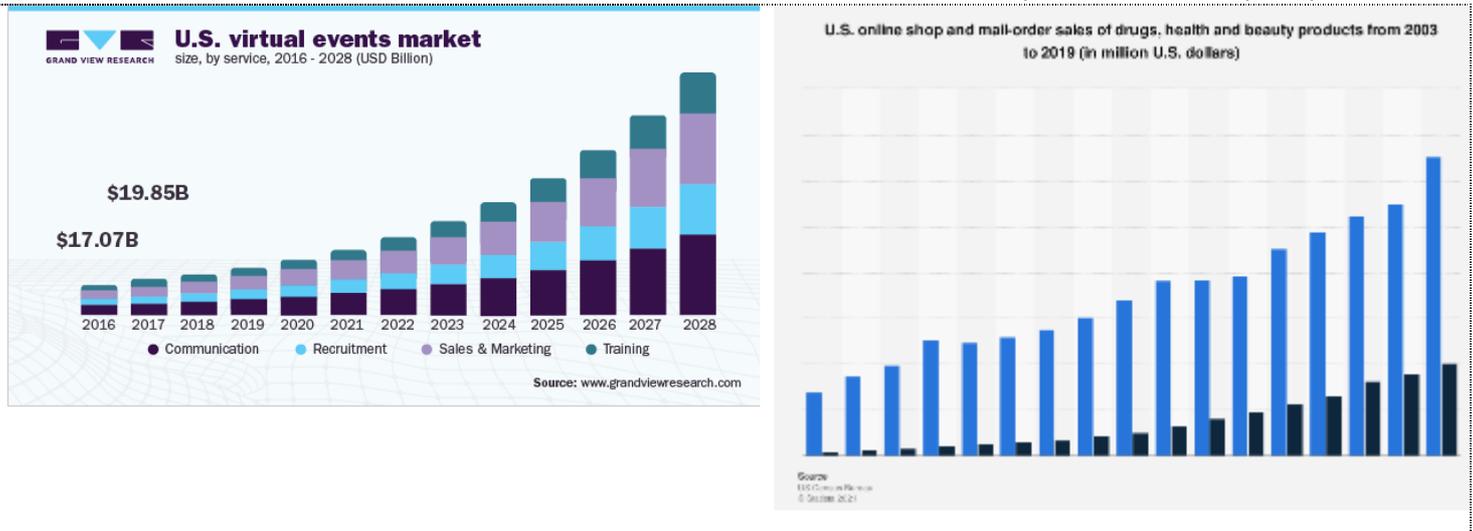
Growth 2020 to 2019, %

● Proceeds for 2019, billion ruble. ● Proceeds for 2020, billion rubles.

Company, segment: “SkyEng” (Foreign languages, school education); “Skillbox” (Digital professions); “Uchi.ru” (School education); “GeekBrains” (Digital professions); “Netology Group” (Digital professions, school education); “Like Center” (Business education); “GetCourse” (Development of educational courses and software); “iSpring” (Development of educational courses and software), “Yandex. Practicum” (Digital professions); “Action-MCFR” (Specialized online schools) (Vladislav Gurabanidze worked [PHP programmer] in this company Action-Digital LLC branch of Action-MCFR [Moscow, Russia]).

According to the research, by 2020 all three companies - Lingualeo, Modum Lab and Sikorsky Beauty Academy ended at minus. The last company, as a school, training offline professions in the sphere of beauty, could not fully improve the situation after the difficult fall in the second quarter of 2020. In fact, the crisis has shown positive consequences. Clients, who were early, almost ready to take practical steps just as visually, reconsider their observations and start testing new formats for themselves. There are no major games on the market that offer medical education services.

### 3. Marketing Plan of the Project



*Figure 2.*

Increased learning efficiency along with learning flexibility is some of the other factors contributing to the growth of online education in academic institutions. The lack of competent staff at various schools and colleges in developing countries is also driving student learners to online education. Government support and funding is another important factor in the growth of the educational healthcare industry.

By type, the global online education market is divided into online education by academic institutions and the corporate sector. With the increasing number of students in academic healthcare intuitions and the regular need to upgrade and provide appropriate industry training for staff, academic institutions and companies need to offer options that allow people to learn anytime, any where. With the increase in student numbers and the cost-effectiveness of online education, many institutions are integrating face-to-face learning with online learning at all levels of education. For example, UC Berkeley recently partnered with edX to offer a free Data 8 online course that was previously limited to college applicants.

The site is of great importance in the activities of the company. The firm has the opportunity to refer to it when providing various informational services: electronic mailings, presentations, exhibitions, etc. The design, composition of information on the site and its design should not contradict the goals and objectives of the enterprise, and should also correspond to its corporate identity. The company should rely on the conducted market research. Since the target audience of the company is homogeneous, there is no need to create several sections of information on the site.

The main requirements of an Internet site should be as follows: the ability to conveniently search for the information required by the client, high speed of resource loading, compatibility with leading browsers, sufficient security of the website and the reliability of its functioning. Failure to comply with these measures, the site can harm both the image of the products sold and the image of the company itself.

#### **4. Financial Plan of the Project of Development of a Website for Sale of Medical Services**

For the development of an electronic medical course and the creation of a website, two people will be involved: Project manager for the development of the website for the sale of medical services and for the creation of the training and an executor (programmer). The main duty and responsibility of the project manager for the development of a website for the sale of medical services is to bring the customer's idea to implementation on time using existing resources. As part of this task, the manager needs to build a development plan, organize the team, set up the process of working on the project, provide feedback between the teams and the customer, eliminate obstacles for the teams, and control the quality and delivery of the product on time. The programmer is responsible for the design of information support, for the development of database structures for the electronic manual, for the development of interface blocks and for the commissioning of the program. The choice of a set of works on the development of a project for the development of a website for the sale of medical services is made in accordance with the standard "GOST R ISO / IEC 12207-99, which sets the stages of development of software products, and is given in Table 1. The duration of the project for the development of a website for the sale of medical services is 88 days.

*Table 1. Complex of works on project development*

Content of work	Executors	Duration, days	Downloading	
			days	%
1. Preparation of the development process and analysis of requirements				
1.1 Research and development rationale				
1.1.1 Task statement	Project manager for the development of a website for the sale of medical services and for the creation of a training course Programmer	3	1	33
			3	100
1.1.2 Collecting baseline data	Project manager for the development of a website for the sale of medical services and for the creation of a training course Programmer	4	4	100
			4	100
1.2 Searching for analogues and prototypes				
1.2.1. Analysis of existing methods for solving the task and software tools	Project manager for the development of a website for the sale of medical services and for the creation of a training course Programmer	4	0	0
			4	100
1.2.2 Justification of the fundamental need for development	Project manager for the development of a website for the sale of medical services and for the creation of a training course Programmer	2	1	50
			2	100
1.3 Requirements analysis				
1.3.1. Determination and analysis of the requirements for the designed program of the electronic manual	Project manager for the development of a website for the sale of medical services and for the creation of a training course Programmer	3	1	33
			3	100
1.3.2 Defining the structure of Incoming and outgoing data	Project manager for the development of a website for the sale of medical services and for the creation of a training course Programmer	5	1	20
			5	100
1.3.3 Selection of technical and program means of realization	Project manager for the development of a website for the sale of medical services and for the creation of a training course Programmer	1	1	100
			1	100
1.3.4 Coordination and approval of technical specifications	Project manager for the development of a website for the sale of medical services and for the creation of a training course Programmer	3	1	33
			3	100
A total by stage 1	Project manager for the development of a website for the sale of medical services and for the creation of a training course Programmer	25	10	40
			25	100
2. Projecting				
2.1 Software architecture projecting	Project manager for the development of a website for the sale of medical services and for the creation of a training course Programmer	4	0	0
			44	100
2.2 Technical design of program components	Project manager for the development of a website for the sale of medical services and	7	0	0
			7	100

	for the creation of a training course Programmer			
A total by stage 2	Project manager for the development of a website for the sale of medical services and for the creation of a training course Programmer	11	0 11	0 100
3. Programming and testing of software modules				
3.1. Programming modules in the selected programming environment	Project manager for the development of a website for the sale of medical services and for the creation of a training course Programmer	3	0 3	0 100
3.2 Testing software modules	Programmer Programmer	2	0 2	0 100
3.3 Building and testing the program	Project manager for the development of a website for the sale of medical services and for the creation of a training course Programmer	5	0 5	0 100
3.4 Analysis of test results	Project manager for the development of a website for the sale of medical services and for the creation of a training course Programmer	5	2 5	40 100
A total by stage 3	Project manager for the development of a website for the sale of medical services and for the creation of a training course Programmer	15	2 15	13 100
4. Preparation of working documentation				
4.1 Carrying out calculations of indicators of vital activity	Project manager for the development of a website for the sale of medical services and for the creation of a training course Programmer	30	0 30	0 100
4.2 Economic calculations	Project manager for the development of a website for the sale of medical services and for the creation of a training course Programmer	4	0 4	0 100
4.3 Execution of an explanatory note	Project manager for the development of a website for the sale of medical services and for the creation of a training course Programmer	3	2 3	66 100
A total by stage 4	Project manager for the development of a website for the sale of medical services and for the creation of a training course Programmer	37	2 37	5 100
A total by project	Project manager for the development of a website for the sale of medical services and for the creation of a training course Programmer	88	14 88	15 100

On the basis of the data in Table 2, a work schedule has been developed (Table 1), showing the sequence and interrelation of the work package (including Sunday).

*Table 2. Timetable of the project for the development of a website for the sale of medical services*

Content of work	Executors	Duration, days	Operating schedule	
			Beginning	End
1. Task statement	Project manager for the development of a website for the sale of medical	1	21.01.2025	21.01.2025

	services and for the creation of a training course			
	Programmer	3	21.01.2025	23.01.2025
2. Collecting baseline data	Project manager for the development of a website for the sale of medical services and for the creation of a training course	5	24.01.2025	28.01.2025
	Programmer	14	24.01.2025	06.02.2025
3. Analysis of existing methods for solving the task and software tools	Project manager for the development of a website for the sale of medical services and for the creation of a training course	0	-	-
	Programmer	6	07.02.2025	12.02.2025
4. Justification of the fundamental need for development	Project manager for the development of a website for the sale of medical services and for the creation of a training course	1	13 02 2025	13 02 2025
	Programmer	2	13 02 2025	14.02 2025
5. Definition and analysis of program requirements	Project manager for the development of a website for the sale of medical services and for the creation of a training course	1	15 02 2025	15 02 2025
	Programmer	3	15 02 2025	17.02 2025
6. Defining the structure of Incoming and outgoing data	Project manager for the development of a website for the sale of medical services and for the creation of a training course	1	18 02 2025	18 02.2025
	Programmer	5	18.02.2025	22.02.2025
7. Selection of technical and program means of realization	Project manager for the development of a website for the sale of medical services and for the creation of a training course	1	23.02.2025	23.02.2025
	Programmer	3	23.02.2025	25.02.2025
8. Coordination and approval of technical specifications	Project manager for the development of a website for the sale of medical services and for the creation of a training course	1	26.02.2025	26.02.2025
	Programmer	3	26.02.2025	28.02.2025
9. Software architecture projecting	Project manager for the development of a website for the sale of medical services and for the creation of a training course	0	-	-
	Programmer	3	01 03.2025	03.03.2025
10. Technical design of program components	Project manager for the development of a website for the sale of medical services and for the creation of a training course	0	-	-
	Programmer	7	04.03.2025	10.03.2025
11. Programming modules in the selected	Project manager for the development of a website for the sale of medical	0	-	-

programming environment	services and for the creation of a training course			
	Programmer	13	11.03.2025	23.03.2025
12. Testing software modules	Project manager for the development of a website for the sale of medical services and for the creation of a training course	0	-	-
	Programmer	21	24.03.2025	13 04.2025
13. Building and testing the program	Project manager for the development of a website for the sale of medical services and for the creation of a training course	2	14.04.2025	15 04.2025
	Programmer	5	14.04.2025	18 04.2025
14. Analysis of test results	Project manager for the development of a website for the sale of medical services and for the creation of a training course	1	19.04 2025	19.04 2025
	Programmer	5	19.04 2025	23 04.2025
15. Carrying out calculations of indicators of vital activity	Project manager for the development of a website for the sale of medical services and for the creation of a training course	0	-	-
	Programmer	3	24.04 2025	26.04 2025
16. Economic calculations	Project manager for the development of a website for the sale of medical services and for the creation of a training course	0	-	-
	Programmer	4	27.04.2025	30.04.2025
17. Execution of an explanatory note	Project manager for the development of a website for the sale of medical services and for the creation of a training course	5	01.05.2025	05.05.2025
	Programmer	15	01.05.2025	15.05.2025

The time spent on the development of the system for each executor is taken on the basis of its load according to the work schedule (Table 2). The calculation of the basic salary of the developers of the project for the development of a website for the sale of medical services is given in Table 2 on the basis of an average of 21 working days per month.

*Table 3. Basic salaries of developers*

Position	Information	Average daily rate, USD	Development time, man-days	The salary, USD
Project manager	Web/IT/Business	280 USD	14	3,920 USD
Programmer	Web/IT/Programmer	260 USD	88	22,880 USD
Total				26,800 USD

In view of the fact that the projected information system must be programmed and debugged using computers, the costs of using computer time are added to the total development costs.

The cost of 1 hour of computer time is - 3 USD

$$C_t = 460 * 3 * 1 = 1,380 \text{ USD}$$

Materials acquired in the process of performing the work and their cost are shown in Table 4.

*Table 4. Hosting costs*

Type	unit of measurement	Required quantity	Unit price, USD	Sum, USD
Hosting www.hostinger.com	piece	1	3.99 USD / month 47.88 USD / year	47.88 USD
Total				~ 50 USD

Thus, the capital investment for design is equal to:

$$C_d = 26800 \text{ USD} * ((1 + 0.4) * (1 + 0.302) + 0.6) + 460 * 3 \text{ USD} * 1 + 50 \text{ USD} = 66.361.04 \text{ USD}$$

The cost estimate for website development is shown in Table 5.

*Table 5. Estimated development costs*

Expenditures	Sum, USD
Basic salary	26,800 USD
Additional salary	13,444,04 USD
Contributions for promotion (facebook.com , google.com)	2,600 USD
Hosting costs	50 USD
Machine time costs	1,380 USD
Overheads	22,087 USD
Total	66,361.04 USD

Due to the fact that for the implementation of the website and the system of online sales of medical educational services, considered in this project, there were no costs associated with laying a communication line, costs for main and auxiliary equipment, costs for the reconstruction and construction of buildings, these costs for the implementation of the system is not taken into account. The costs of training and retraining of employees are also taken into account, which amount to - 1,200 USD, but the costs of creating an Electronic Training Course and the costs of purchasing standard designs are not taken into account.

Thus, when implementing the system considered in this project, the costs of its implementation are determined by the cost of equipment and materials. The equipment and materials include a computer. The cost of a computer is 1,400 USD.

Implementation costs will be:

$$C_i = 1400 \text{ USD} * 1 * 6 * 247 / (247 * 8) + 1200 \text{ USD} = 2,250 \text{ USD}$$

The total cost of developing a website for the sale of medical services will be:

$$C = 3,650 \text{ USD} + 66,361.04 \text{ USD} = 70,011.04 \text{ USD}$$

The data for calculating the salaries of specialists are shown in the tables below.

*Table 6. - Data on salaries of specialists (for the project)*

Position	Official salary, USD	Average daily rate, USD / day	Time spent on operation, man-days	Fund (annual costs), USD
Medical discipline teacher	8,000 USD	200 USD	40	14,582.40 USD
Programmer	5,200 USD	260 USD	20	9,478.56 USD
Total including accruals				24,060.96 USD

$$C_{s1} = (40 * 200 \text{ USD} + 20 * 260 \text{ USD}) * 1.4 * 1.302 = 24,060.96 \text{ USD (annual costs, fund)}$$

The amount of depreciation deductions is calculated as follows, the effective fund of equipment operation time will be:

$$249 * 8 = 1992 \text{ hours.}$$

$$(40+20) * 8 = 480 \text{ hours.}$$

$$C_{b1(\text{server})} = 2,000 \text{ USD.}$$

$$C_{a1} = (2000 \text{ USD} * 0,2 * 1 * 480) / 1992 = 96.38 \text{ USD}$$

Power costs for the project:

$$P_{c1} = 0.4 * 1 * 480 * 0.10 \text{ USD} = 19.20 \text{ USD}$$

Equipment repair costs:

$$C_{\text{repair}1} = (0,05 * 2000 \text{ USD} * 480) / 1992 = 24.09 \text{ USD}$$

Project overhead:

$$C_{o1} = (24060.96 \text{ USD} + 96.38 \text{ USD} + 19.20 \text{ USD} + 24.09 \text{ USD}) * 0.2 = 4,840.12 \text{ USD}$$

Project unit costs:

$$31 \text{ 040.75 USD} + 0.33 * 70 \text{ 011.04 USD} = 54,114.39 \text{ USD}$$

The website's revenue is expected in the amount of 219,000 USD (the size is taken from similar projects on the market: 600 USD \* 365 days [1 year]). Growth of this indicator is also planned, since there are no competitors on the market. In the future, the sales forecast may be adjusted.

The economic effect of using the developed website:

$$219,000 \text{ USD} - 54,114.39 \text{ USD} = 164,885.61 \text{ USD}$$

A summary of the calculation of the economic effect is shown in the table below.

*Table 7. Results of the economic feasibility study of the project*

Characteristics of the project	Meaning
Project development and implementation costs, USD	70,011.04 USD
Total operating costs, USD	24,9169,51 USD
Economic effect, USD	<b><u>164,885.61 USD</u></b>

It is planned to receive income for 5 years and expenses for 5 years.

$$\text{IRR} = 461\%$$

Discount rate: 12.5%.

The payback period is 0.179 years.

Thus, the proposed project for the development of an electronic training course can be recommended for practical use. The project is effective and with a short payback period.

**[8) – Project] Conclusion: Project No. 8**

This project is global and very important for the United States, as it concerns an important area. After its implementation, the company will receive income, which is very important for the US economy, medicine and education.

Vladislav also wants to create a web portal where all medical clinics in the United States will be combined with their medical services, which they can sell via the Internet (doctor's appointment, clinic appointment, list of medical services). Sometimes clients cannot find suitable medical services or the right clinic.

A similar web portal - **www.doc.ua**

This project meets the criterion (The proposed endeavor has both substantial merit and national importance) and its clauses:

Improving the U.S. economy (as it will be profitable for the USA);

Improving wages and working conditions of U.S. workers(it creates new jobs with improved conditions);

Improving education and training programs for U.S. children and under qualified workers;

Improving health care (it will help improve health care in the United States);

This project will bring income and profits from the United States, tax on profits will be paid to the US treasury, and will create new jobs in the United States.

**Evidence: See Additional information for Petition for EB2-NIW, CASE NUMBER: LIN2290056758**

### 3) A2. National Importance

The new AAO decision- Matter of Dhanasar has broadened the evaluative framework for “national importance” of the applicant’s endeavor.

The beneficiary wants to open a company in the USA, a limited liability company (LLC). He wants to go to New York and open a company there. After he opens a company in New York, he will start creating projects. He will hire a staff for working on these projects; US citizens will work in his company and receive a salary in the USD. His projects will create new workplaces in the US.

The beneficiary has some capital. You can view documents where there is a sum of money in the bank account of the company POLIPRO LLC. Many venture capital companies in the US will also be interested in developing and promoting these projects. After carrying out this work, his LLC Company in the US will be transformed into a joint stock company (JSC) and the shares of this company will be sold on the stock exchange. Investors from other countries will be interested in buying these shares.

This all contributes to the improvement of the US economy and the creation of jobs in the US (Substantial Merit, National Importance) and

- a. Has national or even global implications within a particular field;
- b. Has significant potential to employ U.S. workers or has other substantial positive economic effects, particularly in an economically depressed area;
- c. Will broadly enhance societal welfare or cultural or artistic enrichment; and
- d. Impacts a matter that a government entity has described as having national importance or is the subject of national initiatives.

At this stage, for the development of these projects, U.S. workers will be needed, workplaces will be created in the USA, the necessary personnel will be required - web programmers, designers, sales managers, an accountant and other employees. Within one year, the company should employ up to 15 employees, and every year the number of staffs should increase - at least up to 100 people. The IT field is developing very quickly and brings great profits. Take for example mega IT companies - Google Inc, Facebook, Meta, Yahoo.com, Amazon.com, the richest people are people in the IT area.

After the company's staff becomes large and the number of employees grows, a new branch of the company will be opened in California. The opening of a new IT company that will create new jobs and 8 projects of national importance will bring great national benefits to the United States. I want to draw your attention to the project №1 - Mobile application that will facilitate ordering food in restaurants in the United States - is an innovative and new project, other IT companies are not working on similar projects. The innovation of the project is that friends-guests can split the cost of a common order of food in a restaurant and in catering facilities. It is very important for the US to have new innovative projects that are not yet on the market. The most expensive product is an idea, a lot of projects have been created in the world by many IT companies, and there are almost no new ideas left.

**Project №1** (ordering food in a restaurant). Innovation is that friends can split the cost of ordering. The project is new. Other IT companies have not developed this idea;

**Project № 2** (web project (Real estate - buy, sale, rent): [www.makler24.ge](http://www.makler24.ge)). This project has already been created in Georgia and is working – website: [www.makler24.ge](http://www.makler24.ge)

For the USA, there will be needed to copy this project, transfer this finished project to the US servers and purchase a new domain name - for example, makler24foryou.us. The innovation of the project is that the property can be viewed in 3D format, there will be not only photos, it will be seen in 3D format or in video format. The project is also of national importance as it will be applied throughout the US and will bring new jobs to the US.

The IT industry can develop rapidly in the US, which may require a large number of employees there, which will lead to economic growth. It is possible that in 10 years the number of employees can be up to 500 people.

The project is ready. It only needs installation and launch in the USA. This project will have a positive economic effect and is also of national importance, because its action will extend to the entire territory of the United States, it will also bring profit to the company and the US treasury, it will also contribute to the creation of new workplaces in the United States, and when the project brings more profit, this will lead to an increase in the number of new employees - US citizens. The project is unique, innovative and new. At the moment there are no similar projects, other companies have not yet implemented this idea and have not created this project.

**Project №3** (the project of buying fruits, vegetables and berries via the Internet) is also a new project and has not yet been developed in the United States by anyone. It is of national importance, as it improves economic growth in the United States and creates additional jobs in the United States. The project has already been created and is working in Georgia – website: [www.fruitonline.ge](http://www.fruitonline.ge)

Web portal - selling fruits, vegetables and berries online, site: [www.fruitonline.ge](http://www.fruitonline.ge)

The project improves the well-being of people in the United States, will bring economic growth and new workplaces. The project has already been created, it only needs to be installed and launched in the US space.

The project is ready. It only needs installation and launch in the USA. This project will have a positive economic effect and is also of national importance, because its action will extend to the entire territory of the United States. It will also bring profit to the company and the US treasury, it will also contribute to the creation of new jobs in the United States. When the project brings more profit, this will result to an increase in the number of new employees - US citizens. The project is unique and innovative. At the moment other companies have not yet implemented this idea and have not created this project. It is new project.

**Project №4** (web portal for selling tours and travel services, site: [www.travel24.ge](http://www.travel24.ge)) is a unique project that will improve the well-being in the US in the field of tourism, economy and business. The web project has already been created, it only needs to be implemented and installed in the United States. This is an innovative project because you can see all the offers of US travel companies on one web space and tours and offers will be viewed in video format. The uniqueness and innovation is that the tour offers will be in video format. At the moment there are no similar projects in the USA that show proposals in video format.

The project is ready. It only needs installation and launch in the USA. This project will have a positive economic effect and is also of national importance, because its action will extend to the entire territory of the United States, it will also bring profit to the company and the US treasury, it will also contribute to the creation of new workplaces in the United States, and when the project brings a lot profit, it will lead to an increase in the number of new employees - US citizens. The project is unique, innovative and new. At the moment there are no similar projects, other companies have not yet implemented this idea and have not created this project (viewing takes place in video format and it is possible to add all US travel companies to

one web space).

**Project №7** is a very important and new project that can help transport furniture and goods to the US. This project improves this service sector throughout the US.

**Project № 8** is a major project which is of national importance. This project is about improving education and health care in the United States. The project is described in detail.

The project is ready. It only needs installation and launch in the USA. This project will have a positive economic effect and is also of national importance, because its action will extend to the entire territory of the United States, it will also bring profit to the company and the US treasury, it will also contribute to the creation of new jobs in the United States, and when the project brings more profit, this will lead to an increase in the number of new employees - US citizens. The project is unique, innovative and new. At the moment other companies have not yet implemented this idea and have not created this project.

All these projects will bring the United States - economic growth, national enrichment, the creation of new jobs, the improvement of the service sector, Substantial Merit, National Importance.

These projects will bring economic growth and benefits in these areas (Substantial Merit, National Importance) and

- a. Has national or even global implications within a particular field,
- b. Has significant potential to employ U.S. workers or has other substantial positive economic effects, particularly in an economically depressed area;
- c. Will broadly enhance societal welfare or cultural or artistic enrichment; and
- d. Impacts a matter that a government entity has described as having national importance or is the subject of national initiatives.

View the evidence - letters from experts in the field of IT, management and finance, and more. Also view screenshots of projects, additional documents, and so on.

My innovative ideas were used by Israel, where I have a publication about e-visas and the concept of entry to Israel, given in the first package.

The development, implementation and operation of projects in the USA will bring new workplaces, economic growth, for example, the web portal [www.youtube.com](http://www.youtube.com) was developed in a garage in the USA, and was finally sold to IT giant Google Inc for 1 billion 630 million US dollars (1.630.000.000 USD). The work of these projects will bring new jobs to the US and millions of US dollars in profits. The end effect will be that investors from others will be interested and will invest.

These projects are very important for the United States, because some of them are already ready and can be implemented in the US space. There is also a creative crisis of ideas in the IT sphere, many ideas have already been realized and made. These projects are innovative; many projects have not yet been implemented in the US.

For example, to improve the economic growth of the US tourism sector, the US needs to launch an electronic format for issuing visas, for example, as Australia and New Zealand do. This is a new idea, for example, in order for a foreign citizen to receive a US tourist visa, he/she needs to fly to another country and pass an interview at the US consulate, then wait for this visa (he/she cannot return home, since the passport is in the US consulate). In order to improve this service, it is necessary to issue US-Visas in PDF format, as Australia and New Zealand do, this will lead to more US tourist visas and more profits and income in the US tourism industry.

All of these projects will be available throughout the US and around the world and these are global innovation projects that prove its importance and pass these points - Substantial Merit, National Importance.

Evidence - detailed description of 8 projects, letters and expert opinions that these projects are of national importance (Substantial Merit, National Importance), will create jobs in the USA, bring welfare to people, improve services in various areas in USA and attraction of new investments, capital, profits and

Substantial Merit, National Importance.

Since the projects operate on the Internet and sites will open throughout the United States and around the world - these projects are of national importance, the geography of these projects will operate throughout the United States and bring profit, economic growth and new jobs. The action of these projects goes beyond the company; they are global and will be intended for the entire population of the United States and therefore have national significance.

The advantage of projects is significant (Substantial Merit) for the USA, as the projects will have a positive impact on the US economy, on the creation of new workplaces, because when US residents use the services of these projects, the company will grow profits and will have to increase the number employees of the company, which will lead to the creation of jobs in the United States, and then it will also be necessary to open new branches of the company in other states of the United States and recruit new employees for work; not only the company will have profit, the company's employees who will be US citizens will have income, taxes will go to the US treasury; it will be possible to create other new projects and work on new projects in the USA. It is prestigious for the US to have new and innovative projects.

At first, a LLC company, the name US Umbrella group LLC, will be registered in New York, after which it will be necessary to take a long-term lease of an office in New York and then work on projects will begin. Some projects are already ready, they will only need to be transferred to a server in the USA and launched, recruitment will also begin for the development of other projects, all new employees will be US citizens. After the launch of the projects and when the projects bring profit, additional investors will be found for other new projects. At the moment 8 projects will be implemented, there are also other ideas that will be realized in the future.

If you look at the entire life cycle and the work of the beneficiary, he was only engaged in new projects, new developments and new ideas. The United States will benefit from new talented people with new innovative ideas in the field of information technology. It is desirable to give an opportunity to an energetic and talented person to realize his projects in the USA so that he would bring national and significant benefit to the USA.

The national interest of the United States is to attract new and innovative ideas, talented ideas with new opportunities, projects, capital, investments, creation of new jobs, improved services, a positive economic effect, and that all this will bring national and significant benefit to the United States.

**Evidence** that the beneficiary passes Substantial Merit, National Importance is all of his projects, letters of recommendation, expert letters, and positive conclusions about his projects, his capital, and other significant evidence that all projects will only benefit the United States at the national level.

**Evidence** - a positive economic effect will be achieved, this is proved by the letters of experts and the conclusion.

**Evidence:** See Additional information for Petition for EB2-NIW, CASE NUMBER: LIN2290056758

### **3) B. Well-Positioned to Advance the Proposed Endeavor (Foreign national is well positioned to advance the proposed work, and)**

The second prong under the new AAO decision- Matter of Dhanasar requires the foreign national to demonstrate that he or she is well positioned to advance the proposed endeavor.

**Evidence:** See - patents (two patents);

**Evidence:** See – funds/money (POLIPRO LLC);

**Evidence:** See - new recommendation letters and positive conclusion (IT/Finance conclusion);

**Evidence:** See - work plan / letter for USCIS from Beneficiary;

The beneficiary has funds/money, skills, experience and will be able to implement his plans for the development of

these web projects.

**See - work plan / letter for USCIS from Beneficiary.**

Dear Immigration Officer,

My name is Vladislav Gurabanidze. I am the beneficiary of the petition for the permanent residence. I already have a huge record of accomplishments and I plan to continue my career in this field in the United States.

I plan to continue my career in the USA and work in science (field: Computer Science), industry: Information Technology (IT) and Web technology. I-140 -> Part 6. Basic Information about the Proposed Employment: 1. Job title: Web Developer, IT Director of IT/Web Company; 2. Soc code: 15-1250, (Software and Web Developers, Programmers); 3. Non technical Job Description: Develop and implement useful and creative commercial IT, web projects, websites and mobile applications.

I want to work in information technology in the USA and do many useful projects for the USA. I want to develop information technology in the United States and work in the field of information technology and make creative projects, web projects and mobile applications.

My plan is to arrive in New York City. I have a good friend in New York - Paata VARDANASHVILI (date of birth - September 1, 1977, he is a permanent resident of the USA), I used to live with him and he is a very good and kind person. He has an apartment and lives in New York (Brooklyn) at this address –

C/O: PAATA VARDANASHVILI

U.S. Address:

1620 EAST 2<sup>ND</sup> ST, APT 5C

BROOKLYN, NEW YORK 11230

Phone Number: (646)339-8113

I will live at his address - 1620 EAST 2ND ST, APT 5C, BROOKLYN, NEW YORK, 11230. After opening the second office in California, I will go to California to work in a branch of our second office. I wish to have two offices: one in New York and the second in California.

After arriving in the USA, I will open an IT LLC company. It will take some time to register an LLC. After opening an IT LLC company, I will be looking for an office to rent to work in New York. I have money savings. You can see the screenshots of POLIPRO LLC. I have no problems with money.

My friend Paata Vardanashvili already has a company in the USA, I want to create a web portal for him, where users from the USA will order various services, for example, fix something at home, and different services for the home of Americans.

After registering an IT LLC company and renting an office, I will begin to recruit employees to work on my web projects. Employees will be web programmers, web designers and other workers.

I have ready-made web projects that are already working, these web projects/websites are [www.travel24.ge](http://www.travel24.ge) , [www.makler24.ge](http://www.makler24.ge) , [www.fruitonline.ge](http://www.fruitonline.ge)

These 3 prepared web projects, which are already ready and working, will need to be transferred to an American server, and will be necessary to buy an American domain. First of all, I am a programmer and web designer myself, and I can easily transfer a website to an American server and install and launch it myself.

After the web projects are launched in the USA, an advertising campaign on the Internet through Facebook.com and Google.com will be necessary.

Targeted advertising of our web projects and their services will be launched, after the necessary employees (US citizens) are recruited to work on web projects, the company will begin active work on the implementation of our plans.

After the promotion - Internet consumers will start to buy our service and our company will have a profit, we will pay salaries to our employees and pay taxes to the US treasury.

We will be working on new projects. After the increase in profits, we will look for new employees and the staff of our company will grow, we will also open other offices in the USA, we want to open the next new branch in the state of California.

The IT sphere is very large, if you look at the statistics, you can see how sites that were created in a garage or by various start-ups now bring millions of US dollars. I have 8 projects that I want to implement in the USA. Recently there has been a problem of new and innovative ideas, there are many IT companies and they have run out of ideas.

I work mainly on new and innovative ideas in IT. All IT companies bring in millions and billions of dollars in profits.

I have eight new and innovative projects and this is just the beginning, there are also other interesting ideas in the field of IT. When the rating and demand for our services and products becomes large, I want to sell shares of our company in the future to attract a lot of investment.

I want to say that everyone started from scratch. All IT companies were small at first and then became Internet giants. We will also have contact with venture companies and investors. This is not one project, there are eight of them and there will be more in the future. Many details need to be changed, for example, the United States should already switch to electronic visas in order to increase the flow of tourists, and so on, and this is all up to IT specialists. Read my article on e-visas and also see that the State of Israel is using this idea of mine. All of these improve the service, such as transition from a paper I-130 to an electronic Internet I-130 improves the service.

I have a lot of experience in the IT field. I have done web projects for TV, for the US Embassy in Georgia, for the Georgian government and for large companies in Georgia and abroad. When I was 22 years old, I worked at the publishing house of the President of Georgia as the head of support for government websites. Look through my CV and at the list of companies I have worked with. Smart programmers worked with me at company Saatec LLC, [www.saatec.com](http://www.saatec.com). I worked in the same team at Saatec LLC in Republic of Georgia, in the city of Tbilisi 20 years ago, with Vladimir Tskhvaradze (DOB: 21-11-1981) facebook page: <https://www.facebook.com/vlad.tskhvaradze.1/>, now he is a programmer in the USA and is a US citizen. He worked for IBM, Samsung, Boeing and etc. Also I worked with programmer Aleksandre Dzaganishvili at Saatec LLC, [www.saatec.com](http://www.saatec.com). I will ask them to join my team and work on projects. They are very smart and talented people too.

I have a great potential to realize my projects, as I have 3 active web projects - [www.travel24.ge](http://www.travel24.ge), [www.makler24.ge](http://www.makler24.ge), [www.fruitonline.ge](http://www.fruitonline.ge)

I have many victories in competitions. I was written about in newspapers and was talked about on TV. I have patents and various developments, and I also have scientific papers. You can view detailed information about me on this site - <http://makler24.ge/doc/3/>

My spouse has Ukrainian citizenship, my family and I can get permission to enter the United States with the right to work under the Uniting for Ukraine program - <https://www.uscis.gov/ukraine>, but I want to get a visa under this program and be proud of it. I have a Canadian visa with the right to work in Canada (the visa was obtained under the CUAET program. The CUAET program for families of Ukrainian citizens, my wife is a citizen of Ukraine).

I fell in love with America. I was in America on a tourist visa and I was in 33 places and cities, ranging from Miami to New York. I travelled by car a lot in America. I fell in love with your country and I want to realize

my projects there. I wish to do a lot of web projects and be the head of my company in America. America is a country for web and IT opportunities. It is the only country where you can give and do your best, achieve one hundred percent. Please give me the opportunity to work for the benefit of America and realize my projects. There are 8 of them so far, but there will be more later. I am energetic and purposeful and I will succeed, as everything worked out before. I have been in the web and IT industry for over 20 years.

All of my projects that will be implemented in the US will bring positive economic growth, profits, new workplaces, and they are essential for the US, as these projects improve the service sector and the well-being of the US population. These projects are global because they will operate throughout the United States and are therefore of national importance. At the moment, the idea is the most expensive product.

I want to implement web projects in the USA, as the USA is the number one country for the IT industry. I ask you to approve my petition so that I can realize my web projects for the USA and be of great benefit to the USA, both in making new innovative projects and in creating new jobs and make a profit and pay taxes to the US treasury. Labor certification (ETA-forms and etc) is very long-term and impossible to pass, in this case it interferes with the implementation of web projects that will bring national benefit to the United States and will create new jobs.

I ask you to approve my petition and give me a chance to realize my innovative web / IT projects in the USA.

**God Bless America**

**Evidence: See Additional information for Petition for EB2-NIW, CASE NUMBER: LIN2290056758**

**Please see: (Section 3.1): My business plan: My Useful Projects for the United States of America: (Project 1, Project 2, Project 3, Project 4, Project 5, Project 6, Project 7, Project 8);**

**Please see: My partners page;**

**See Evidence:** Ivane Javakhishvili Tbilisi State University **Bachelor Diploma** - B No.07064 - dated: July 5, 2001;  
Place: Republic of Georgia, Tbilisi city, University str., Maglivi building;  
Education period: since September 1, 1997 – July 5, 2001;  
Degree of Bachelor of Economics in the specialty – **(Computer science) Informatics in business,**

**Details:**

- Fundamentals of algorithmization and algorithmic languages
- Computing machines, systems and networks
- Operating systems and software shells
- Creation and operation of economically automated information systems
- Modern information technologies
- Economic information systems
- Designing databases and knowledge bases
- Information systems of the businessman's personnel
- Organization and management of business activities
- Organization of business in industry
- Organization of business in the service sector
- Organization of business in the communications
- Business information technology

A) Fundamentals of algorithmization and algorithmic languages

B) Operating systems and software shells

- **See Evidence:** Extract from the student's study card - Dated: July 5, 2001

**See Evidence:** [see: doc23.11] [see: doc23.12]

**The following subjects were studied (the amount is indicated in hours)**

Official academic record

No	Subject name	Hour(s)	Result
1	<b>- <u>Fundamentals of algorithmization and algorithmic languages</u></b>	64	5 (excellent)
2	<b>- <u>Computing machines, systems and networks</u></b>	32	5 (excellent)
3	<b>- <u>Operating systems and software shells</u></b>	64	3 (satisfactory)
4	<b>- <u>Creation and operation of economically automated information systems</u></b>	56	5 (excellent)
5	<b>- <u>Modern information technologies</u></b>	32	3 (satisfactory)
6	<b>- <u>Economic information systems</u></b>	32	3 (satisfactory)
7	<b>- <u>Designing databases and knowledge bases</u></b>	48	3 (satisfactory)
8	- Organization and management of business	48	4 (good)
9	- Economics of enterprise and entrepreneurship	64	4 (good)
10	- Economics and Management of international business	112	4 (good)
11	- Strategic management	48	4 (good)
12	- Statistics	64	3 (satisfactory)
13	- Methods and models of operational research	56	4 (good)
14	- Macroeconomics	32	5 (excellent)
15	- Microeconomics	32	4 (good)
16	- Management	56	3 (satisfactory)
17	- Accounting and audit	32	4 (good)
18	- Labor economy	64	4 (good)
19	- Business economics and management	56	3 (satisfactory)
20	- World Economy	32	4 (good)
21	- Philosophy	32	4 (good)
22	- Economic theory	64	5 (excellent)
23	- Mathematics for economists	64	4 (good)
24	- Physical foundations of a computer	32	5 (excellent)
25	- Business law	32	4 (good)
26	- Private international law	32	4 (good)
27	<b>- <u>Information systems of the businessman's personnel</u></b>	64	passed (4)
28	<b>- <u>Organization and management of business activities</u></b>	48	passed
29	<b>- <u>Organization of business in industry</u></b>	32	passed
30	<b>- <u>Organization of business in the service sector</u></b>	32	passed
31	<b>- <u>Organization of business in the communications</u></b>	32	passed
32	<b>- <u>Business information technology</u></b>	112	passed (4)
33	- Accounting and reporting in international business	48	passed
34	- Office work and correspondence	64	passed (4)
35	- Economic geography	32	passed
36	- Marketing	32	passed (4)
37	- Finance and Banking	56	passed (3)
38	- Optimal control theory	64	passed (4)
39	- Fundamentals of accounting and analysis	32	passed
40	<b>- <u>English language</u></b>	324	passed
41	<b>- <u>Foreign language (German language)</u></b>	216	passed
42	- History and Culture of Georgia	48	passed
43	- Political Science	32	passed (4)
44	- Business ethics	32	passed
45	- Social Science and labor psychology	32	passed
46	- History of world culture	32	passed
47	- Fundamentals of the Georgian language and style	32	passed
48	- Physical education	32	passed
49	- Coursework:		
	<b><u>A) Fundamentals of algorithmization and algorithmic languages</u></b>		passed (4)
	<b><u>B) Operating systems and software shells</u></b>		passed (4)
	<b><u>C) Creation and operation of economically automated systems</u></b>		passed (4)
	<b><u>D) Organization and management of business</u></b>		passed (4)

1. Completed the following practices

1	Education: A) Introduction of the specialty	16	passed
	<b>B) With computer</b>	752	passed
2	Professional	160	passed

## 2. Passed the state exams

1	<b>Foreign language (English language)</b>	4 (good)
2	Specialty	4 (good)

**See Evidence:** Diploma verification document (21 October 2021, MES 3 21 0001123459 , LEPL National Center for Educational Quality Enhancement);

**See Evidence:** Student ID card No. 00/104 , [see: un1a, un1b]

**See Evidence:** Reference № 26/10/21-1, dated: October 26, 2021 (P/E Vladislav Gurabanidze – Promotex, Vladislav Gurabanidze is working since June 16, 2006, more than 15 years)

**[see REMARKS on document [top on page, pencil], document number:**

**REMARKS doc12.10, doc12.15, doc12.10, doc12.12, my works: see [g1]->[g40], A1,**

**R1, R2, R3, R4, R5** (Information about Action-MCFR),

**R6** (Employment certificate no. 10),

**R8** (Employment contract No. 2),

**F1** (card – the chief a department on creation and support governmental web site – official edition library of the president of Georgia),

**P1** (P/E Vladislav Gurabanidze Promotex document, registered June 16, 2006), BC1,

remark [dec1] (P/E Vladislav Gurabanidze Promotex declaration - 2012 year, tax return),

remark [dec2] (P/E Vladislav Gurabanidze Promotex declaration – 2013 year, tax return),

remark [dec3] (P/E Vladislav Gurabanidze Promotex declaration – 2014 year, tax return),

remark [dec4] (P/E Vladislav Gurabanidze Promotex declaration – 2015 year, tax return),

remark [dec5] (P/E Vladislav Gurabanidze Promotex declaration – 2016 year, tax return),

remark [dec6] (P/E Vladislav Gurabanidze Promotex declaration – 2017 year, tax return),

remark [dec7] (P/E Vladislav Gurabanidze Promotex declaration – 2018 year, tax return),

remark [dec8] (P/E Vladislav Gurabanidze Promotex declaration – 2018 year, tax return),

remark [dec9] (P/E Vladislav Gurabanidze Promotex declaration – 2019 year, tax return),

remark [dec9b] (P/E Vladislav Gurabanidze Promotex declaration – 2020 year, tax return),

remark [dec10] (P/E Vladislav Gurabanidze Promotex declaration – 2021 year, tax return),

**dec11**=declaration of all years, **SA1, SA1B, SA2, SA3, SA4, BA1, SITE1,**

**doc12.16** (U.S. Embassy order for services),

**doc12.17** (U.S. Embassy order for services),

doc12.22=declaration of all years,

**doc12.18** (tax return),

**doc12.19** (tax return),

**doc12.20** (tax return),

**doc12.21** (tax return),

**doc12.13** (P/E Vladislav Gurabanidze Promotex was registered: June 16, 2006, P/E Vladislav Gurabanidze Promotex work since: June 16, 2006),

Extract from registry No. 201977 , B10189350 – 21/10/2010 13:34:02,

doc12.15B,

Type of activity:

62020 - Consulting activities in the field of computer technology (computer science);

62010 - Computer programming activities;

63120 – Web portals;

See Evidence: remark [AC1] - Information about object page]

**See Evidence:**

2015 (dated: August 28, 2015): Certificate - certifications.ru, PC User;

**See Evidence:** [see: doc11.61] , [see: d.11.72];

- 2001 (dated: November 21, 2001): Specialist certificate - www.specialist.ru, ID: 123555, BMSTU, Moscow, Internet User;  
**See Evidence:** [see: doc11.62]
- 2002 (dated: June 1, 2002): Specialist certificate - www.specialist.ru, BMSTU, Moscow, HTML Specialist;  
**See Evidence:** [see: doc11.63]
- 2002 (dated: January 9, 2002): Brainbench certificate - www.brainbench.com, USA, Written Russian;  
**See Evidence:** [see: doc11.68]
- 2002 (dated: January 12, 2002): Brainbench certificate - www.brainbench.com, USA, HTML 3.2;  
**See Evidence:** [see: doc11.65]
- 2002 (dated: January 18, 2002): Brainbench certificate - www.brainbench.com, USA, Javascript;  
**See Evidence:** [see: doc11.66]
- 2002 (dated: January 16, 2002): Brainbench certificate - www.brainbench.com, USA, MS Windows 2000 Fundamentals;  
**See Evidence:** [see: doc11.67]
- 2001 (dated: October 30, 2001): Brainbench certificate - www.brainbench.com, USA, Adobe Photoshop 5.5; **See Evidence:** [see: doc11.64]
- 2001 (dated: February 9, 2001): Certificate - Georgia-Japan Friendship Society «Amomavali Mze – Rising SUN», Centre of computer mathematics and programming, course: Web-design, HTML and Javascript 1.2; **See Evidence:** [see: doc11.69]
- 
- 2015: Programming languages: C#, ASP.NET, MSSQL, PHP individual courses, Web Front-end Developer;
- 2012 (dated: August 24, 2012): Ukrainian language training courses - Cultural and Information Center of the Embassy of Ukraine in Georgia, Certificate of Knowledge of the Ukrainian Language;
- 2012 (dated: 2012 June): Training courses in the Orthodox catechism of the old and new testaments (bible) - Davitianni Movement under the Patriarchate of Georgia, Certificate;
- 2001 (dated: February 9, 2001): Computer courses - Georgia-Japan Friendship Society «Amomavali Mze – Rising SUN», Centre of computer mathematics and programming, course: Web-design, HTML and Javascript 1.2;  
**See Evidence:** [see: doc11.69]
- 2001: Computer courses - Training center at GPI, Tbilisi, Programming language - Visual Basic;
- 1999-2000: Computer courses - Computer School "Algo", Tbilisi, Windows 2000, MS Word 2000, MS Excel 2000, PageMaker 6.5, PhotoShop 5.0, CorelDraw 9.0, Internet;  
**See Evidence:** [see: doc11.70]

### **5.1) Vladislav Gurabanidze is chairperson/member of Association of Georgian Professional IT Specialist**

**See Evidence:** [see: doc2.58] [see: d.2.81] [see: d.2.82] [see: d.2.92]

#### **Documents:**

- Extract from Registry of Entrepreneurs and Non-Entrepreneurial (Non-Commercial) Legal Entities, registering authority: LEPL National Agency of Public Registry (year: 2021);
- Chapter of Georgian Professional Information Technologies Specialist Association;
- Chapter with translate;
- Reference, membership card and other documents;

Web site: <https://www.facebook.com/profile.php?id=100066998119420>

**See evidence: He was accepted into the organization for his high achievements. Not everyone can become a member of the organization. See Evidence, see Chapter [d.2.81], see page:**

#### **4. Member of the organization:**

4.1 A member of the organization can become both a legal entity and a person who shares the goals of this charter, is ready to assume the rights and responsibilities provided by the charter, and has appropriate experience and skills.

4.2 Anyone wishing to join the organization must apply in writing to the organization, after which the issue of membership will be decided within 1 (one) month by the founders or two current members of the organization.

4.3 Applicants for membership must submit a written resume, IT projects, papers, materials, links, IT certifications, diplomas, IT company recommendations, or any other materials that prove the applicant for membership in the organization is a high level professional in the field of information technology.

4.4 The level of professional knowledge in information technologies of the person wishing to join the organization can be tested by conducting tests in information technologies.

4.5 The current chair and members of the organization should be only professionals with a high level of knowledge in information technology.

4.6 The Chairman and members of the organization have submitted their resume, IT projects, papers, materials, links, certificates of knowledge in IT, diplomas, recommendations of companies working in information technology or any other material that there are high level professionals in the field of information technology in the organization.

4.7 Membership in the organization is possible only for those who have a professional and high level of knowledge in information technology.

4.8 After membership in the organization, membership in the organization will be done by the decision of the founders and after registration / membership in accordance with their legislation.

## **5.2) Vladislav Gurabanidze is member of International Ukrainian Cultural and Educational Center named after Taras Shevchenko**

### **See Documents:**

**See Evidence:** Extract from Registry of Entrepreneurs and Non-Entrepreneurial (Non-Commercial) Legal Entities, registering authority: LEPL National Agency of Public Registry (10 August 2016);

**See Evidence:** Chapter with translate.

## **5.3) Vladislav Gurabanidze is member of Higher Education Web Professionals Association**

**See Evidence:** [see: doc2.56]

<https://www.highedweb.org>

## **5.4) Vladislav Gurabanidze is member of International Web Association**

**See Evidence:** [see: doc2.59]

<https://iwanet.org>

## **Vladislav Gurabanidze is member of International Web Association**

Founded in 1996, IWA, a non-profit professional association, is the industry's recognized leader in providing educational and certification standards for Web professionals. IWA's initiatives now support more than 100 official chapters representing over 300,000 individual members in 106 countries. IWA's accomplishments include the industry's first guidelines for ethical and professional standards, Web certification and education programs, specialized employment resources, and technical assistance to individuals and businesses. **See Evidence: documents.**

## **5.5) Vladislav Gurabanidze is member of IEEE**

**See Evidence:** [see: doc2.55]

<https://www.ieee.org>

IEEE is the world's largest technical professional organization dedicated to advancing technology for the benefit of humanity. Below, you can find IEEE's mission and vision statements. Professional membership is open to individuals who by experience give evidence of competence in an IEEE designated field. The designated fields are: Engineering, Computer Sciences and Information Technology, Physical Sciences, Biological and Medical Sciences, Mathematics, Technical Communications, Education, Management, and Law and Policy.

## **5.6) Vladislav Gurabanidze is member of Graphic Designers of Canada**

**See Evidence:** [see: doc2.11] , Newspaper publication: The Exhibition "Web Designs Evolution"

Member of Graphic Designers of Canada (GDC) URL: <https://gdc.design/>

## **5.7) Vladislav Gurabanidze is member of SCSA (Scientific Cyber Security Association)**

**See Evidence:** [see: doc2.12] [see: doc2.12A] [see: doc2.12B] [see: doc2.12C] [see: doc2.12D]

Member of SCSA - <https://scsa.ge/en/>

**See evidence: He was accepted into the organization for his high achievements. Not everyone can become a member of the organization. See letter (Email letter), doc2.12.B**

Scientific Cyber Security Association actively works on both Georgian and international scientific projects. It actively cooperates with foreign experts.

Cooperation is being held not only with concrete scientists but also with organizations, the clear example of it is the cooperation with one of the largest universities in Ukraine – Taras Shevchenko Kiev National University. Besides of many conferences, a joint scientific journal was issued with the above mentioned institution; Polish Technical Academy is also involved into the recruitment and development of the journal.

5.8) **Estonian card**; [see: doc2.57]

**See evidence: He was accepted into the organization for his high achievements. Not everyone can become a member of the organization. See doc2.57(B) , <https://e-estonia.com/solutions/e-identity/e-residency/> [https://en.wikipedia.org/wiki/E-Residency\\_of\\_Estonia](https://en.wikipedia.org/wiki/E-Residency_of_Estonia)**

**6.1) Vladislav Gurabanidze had position team of web group / project manager of this global government business contest - The Competition “Leaders in the National Economy-2001”.** Vladislav Gurabanidze had a very big role in this project. Vladislav Gurabanidze had business-related contributions of major significance to the field.

**See Evidence: Web site: <http://makler24.ge/doc/bc/eng.htm>**

**See Evidence: <http://makler24.ge/doc/bc/eng.htm>**

#### **The State Presidential Service of Official Editions**

- Business Contest 2001 - screens, Chief of web group / manager of the project;

- Vladislav is The chief a department on Creation and Support Governmental web sites – id card;

**6.2) Vladislav Gurabanidze had a very **big role** in this **(Georgian Government)** project.**

Vladislav Gurabanidze had business-related contributions of major significance to the field.

Vladislav Gurabanidze created business web project for the **Government of Georgia**.

Please see **act of acceptance, dated: 30 August 2010**

- [www.georgia.gov.ge](http://www.georgia.gov.ge) web screens;

- act of acceptance with translate, dated: 30 August 2010;

**6.3) Vladislav Gurabanidze had a very big role in this project.**

Vladislav Gurabanidze had original scientific, scholarly, artistic, athletic, or business-related contributions of major significance to the field.

Vladislav Gurabanidze created projects for the **Embassy of the United States of America in Georgia, Tbilisi**. [see: doc12.16] [see: doc12.17] [see: doc12.13]

Please see Order for supplies or services, dated: 25 June 2008, amount: 3,700 USD;

Please see Order for supplies or services, dated: 29 August 2008, amount: 3,400 USD;

Please see American Corners Georgia web project screens;

**You can download American Corners Georgia web project, see this web link:**

**<http://makler24.ge/doc/3/www.americancorners.ge.zip>**

- [www.americancorners.ge](http://www.americancorners.ge) screens;

- P/E Vladislav Gurabanidze – Promotex LLC – taxpayer page with translate; **See Evidence:** [see: doc12.13]

- See others U.S. Embassy projects, Vladislav Gurabanidze created these projects for U.S. Embassy in Tbilisi, link:

<http://makler24.ge/doc/3/usembassy.ge.zip>

Job in Saatec LLC (saatec.com), worked with big companies in United Kingdom – ParisaTech:

**<http://www.parisatech.com>**

and CTS Net

Vladislav Gurabanidze worked with Magricom – [www.bali.ge](http://www.bali.ge) site, with Sante LLC – web site: [www.sante.ge](http://www.sante.ge)

Vladislav Gurabanidze worked with Administration of the Government of Georgia , [www.georgia.gov.ge](http://www.georgia.gov.ge)

Vladislav Gurabanidze created business web project for the Government of Georgia.

Please see act of acceptance, dated: 30 August 2010

**Vladislav Gurabanidze worked with JS Sakpresa [www.sakpresa.ge](http://www.sakpresa.ge) , Model Agency Little Miss Georgia, Little Miss Universe , Mziuriveli LLC , CBM Holding , World Medicine [www.worldmedicine.ge](http://www.worldmedicine.ge) , Concord Motors , [www.georgia.gov.ge](http://www.georgia.gov.ge) , Etco [www.etco.ge](http://www.etco.ge) , Vilavita [www.vilavita.ge](http://www.vilavita.ge) , KMM [www.kmm.ge](http://www.kmm.ge) , Tusheti Park [www.tushetipa.ge](http://www.tushetipa.ge) , Venus Georgia [www.venusgeorgia.ge](http://www.venusgeorgia.ge)**

See screens: <http://makler24.ge/doc/screen/>

**I have Digital identity card of Republic of Estonia (it is not citizenship), this card for business people in Europe. I have many certificates and diplomas.**

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## **RESUME / CV:**

### **Vladislav Gurabanidze**

**P/E Vladislav Gurabanidze – Promotex**

Web Developer / Web Designer

Tbilisi, Georgia

#### **Tbilisi State University named after Ivane Javakhishvili**

About

2015: Programming languages: C#, ASP.NET, MSSQL, PHP individual courses, Web Front-end Developer;

2012: Ukrainian language training courses - Cultural and Information Center of the Embassy of Ukraine in Georgia, Certificate of Knowledge of the Ukrainian Language;

2012: Training courses in the Orthodox catechism of the old and new testaments (bible) - Davitianni Movement under the Patriarchate of Georgia, Certificate

2001: Computer courses - Georgia-Japan Friendship Society «Amomavali Mze – Rising SUN», Centre of computer mathematics and programming, course: Web-design, HTML and Javascript 1.2

2001: Computer courses - Training center at GPI, Tbilisi, Programming language - Visual Basic

2000: Computer courses - Computer School "Algo", Tbilisi, Windows 2000, MS Word 2000, MS Excel 2000, PageMaker 6.5, PhotoShop 5.0, CorelDraw 9.0, Internet

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2015: Certificate - [certifications.ru](http://certifications.ru), PC User

2007: Certificates of the National Internet Contest - 2007, Company "Magticom", Tbilisi, National Internet Competition;

2007: Winner Diploma of the National Internet Contest - 2007, Company "Magticom", Tbilisi, Winner of the National Internet Contest;

2006: National Internet Competition Participant Certificate - 2006, Company "Magticom", Tbilisi, National Internet Competition;

2002: Specialist certificate - [www.specialist.ru](http://www.specialist.ru), ID: 123555, BMSTU, Moscow, Internet User;

2002: Specialist certificate - [www.specialist.ru](http://www.specialist.ru), BMSTU, Moscow, HTML Specialist;

2002: Brainbench certificate - [www.brainbench.com](http://www.brainbench.com), USA, Written Russian;

2002: Brainbench certificate - [www.brainbench.com](http://www.brainbench.com), USA, Adobe Photoshop 5.5;

2002: Brainbench certificate - www.brainbench.com, USA, HTML 3.2;

2002: Brainbench certificate - www.brainbench.com, USA, Javascript;

2002: Brainbench certificate - www.brainbench.com, USA, MS Windows 2000 Fundamentals;

2001: Certificate - Georgia-Japan Friendship Society «Amomavali Mze – Rising SUN», Centre of computer mathematics and programming, course: Web-design, HTML and Javascript 1.2;

My all projects: <http://makler24.ge/doc/screen/>

### *Experience*

#### **P/E Vladislav Gurabanidze - Promotex**

15 years and more work in IT, Computer Science

##### **Director General**

Jun 2006 – Present, 15 years and more

Tbilisi, Georgia

Website support, Computer Science, IT-related activities. IT Marketing and Management. Project manager. Design and creation of commercial web sites and work in this area.

##### **Website Developer**

Jun 2006 – Present, 15 years more

Tbilisi, Georgia

HTML, JavaScript, PHP, MySQL, CSS, XML, Ajax, JQuery, Web Usability, Bootstrap, Vue JS, Angular JS;

Operation systems: Windows 2000/2003, Windows 9x/2k/XP/Vista/7/8, Web server: IIS, Apache; Database: MySQL, SQL;

Graphics / Web design: Adobe Photoshop, CorelDraw, Adobe Illustration, PageMaker, GIF Animator, Macromedia Fireworks, Anim FX, Swift 3D, Macromedia Flash, Adobe Image Ready;

Office program: MS Word, MS Excel, MS Access, MS Outlook, MS FrontPage;

Others programs: Internet Explorer, Chrome, Opera, Netscape, Mozilla, Cute FTP, Internet, LAN Administrator;

Others: Projects, Web IT projects, MS SQL Server, jQuery;

##### **My commercial projects:**

<http://www.travel24.ge>

<http://www.makler24.ge>

<http://www.fruitonline.ge>

And others.

#### **Director General**

Umbrella group LLC

Apr 2019 – Present

Tbilisi, Georgia

#### **Director General**

Polipro LLC

May 2021 – Present

Tbilisi, Georgia

#### **Deputy Head, member**

International Ukrainian Cultural and Educational Center named after Taras Shevchenko

Aug 2016 – Present, 5 years and more

Tbilisi, Georgia

Goals of the Center:

1.1.1 Strengthen friendship and cooperation between Ukrainian and Georgian people in the field of culture and education;

1.1.2 Cooperation with Ukrainian and other international organizations in Georgia, Ukraine and other countries;

1.1.3 Promotion of integration of Ukrainians into Georgian society;

1.1.4 Supporting the promotion and development of Ukraine's cultural heritage and promoting its overseas, Including cooperation with mass media / internet;

1.1.5 The remembrance of memory of Taras Shevchenko ,the genius of the Ukrainian people ; Introducing Georgian society with his creativity and philosophy; Conducting the traditional competition of the Declamators of the Ukrainian spiritual master's poetry; Conducting cultural and educational activities, which is related to the popularization of the creative heritage of Ukrainian poetry with other master craftsmen;

1.1.6 Carry out charitable activities and cooperate with other charitable organizations and funds;

1.1.7 Implementing activities aimed at studying Ukrainian language and literature: discover talented young people and help them in education in Ukraine and other countries, as well as perform other goals and objectives of the Center approved by the legislation of Georgia.

1.2 The Center is authorized to carry out any other activities, including auxiliary entrepreneurial activity, which is not prohibited by law. Any profits should be spent on the goals of the Center. No division of profits is allowed between the founders and members of the Center, as well as persons with leadership and representative authority.

Show less

### Senior PHP Developer

Action-MCFR Mediagroup

Dec 2018 - Mar 2019, 4 months

Moscow, Moscow City, Russia

Position: Enginner PHP Programmer

About Action-MCFR Mediagoup:

Information technology, system integration, internet;

Software development;

Media, marketing, advertising, BTL, PR, design, production;

Production of multimedia, content, editorial activities;

Publishing activities;

Distribution of multimedia and printed materials;

Business services;

Consulting services;

### Website Developer

Varvaridze design studio

Jun 2005 - Aug 2005, 3 months

Tbilisi, Georgia

Design and creation of Bali brand website for mobile company Magticom, website: www.bali.ge, website programming.

Reason for leaving: End of the project.

### Website Developer

Saatec Limited , www.saatec.com

Jan 2004 - Nov 2004, 11 months

Tbilisi, Georgia

Creating a design for web sites, web development, work on foreign projects, web design, computer work, work with the team. Created software and web projects for companies in United Kingdom.

### Chief a department on creation and support governmental web sites

State presidential institution service of official edition library of the President of Georgia

May 2002 - Mar 2003, 11 months

Tbilisi, Georgia

Creating a government web sites and their technical support. Creating a presentation disc for **the President of Georgia - Eduard Shevardnadze**, the creation of design for the needs of the government, working with computers in the team, attendance at meetings, business relationships with various ministries of Georgia and competitions at the governmental level.

*Education*

**Tbilisi State University named after Ivane Javakhishvili**

Bachelor's degree Management and Microeconomics, (Computer Science) Informatics in Business  
1997 - 2001

*Publications*

- **Imedi TV, about my web site**

Imedi TV December 17, 2005

TV Show: Droeba in Imedi TV.

Video in Imedi TV about Vladislav Gurabanidze

TV show about my web site. Website creator is Vladislav Gurabanidze.

TV show: Droeba. TV Channel - Imedi TV. Author: Giorgi Targamadze

Rating: High

Language: Georgian / Type: TV Video

Journalist Giorgi Targamadze , facebook: [www.facebook.com/TargamadzeGiorgi](https://www.facebook.com/TargamadzeGiorgi)

Journalist Diana Trapaidze , facebook: [www.facebook.com/dtrapaidze](https://www.facebook.com/dtrapaidze)

Date - 18 December 2005

Archive video file from IMEDI TV

<https://www.youtube.com/watch?v=ryfUkSMSPqo>

[www.youtube.com/watch?v=Rc-j7tLPILo](https://www.youtube.com/watch?v=Rc-j7tLPILo)

**[www.youtube.com/watch?v=Rc-j7tLPILo](https://www.youtube.com/watch?v=Rc-j7tLPILo)**

[www.youtube.com/watch?v=Q-CrbfHF8K4](https://www.youtube.com/watch?v=Q-CrbfHF8K4)

- **Georgian web designers disturb foreigners**

Newspaper "Dilis Gazeti" (The Morning Newspaper) March 9, 2004

- **Experienced professionals in fledgling business**

Georgia Today September 12, 2003

Newspaper publication about Vladislav Gurabanidze (IT/Web).

**Publication about Vladislav Gurabanidze (NEWS PLUS)**

Newspaper: News Plus

Internet Newspaper

Dated: 29 March 2020

<https://www.facebook.com/newsplus.ge/posts/898440983927971>

<https://fb.watch/5meA8fiY1K/>

<https://newsplus.ge/>

**Newspaper: Info9**

Language: Georgian / Type: Internet Newspaper / URL Link

Dated: 27 May 2021

Author site: [www.info9.ge](http://www.info9.ge)

Newspaper publication: The Exhibition "Web Designs Evolution"

URL: <https://info9.ge/sazogadoeba/245018-thbilisshi-gamofena-veb-dizainis-evolucia-web-designs-evolution-gaikhsneba.html?lang=ka-GE>

*Patents*

*See patent*

- **National intellectual property center of Georgia**

Issued: March 13, 2007, Georgia 2493

Web programs:

"Search engine web system";

"Online internet shop";

"Informational web portal of Tbilisi city" – web support and web programs.

**See patent**

- **National intellectual property center of Georgia**

Issued: October 25, 2006, Georgia 2276

Web programs:

1. Program of job web project;
2. SMS gateway web system;
3. Information and entertainment web portal;
4. Web system of hotels of Georgia;

### Courses

- Computer School "Algo", Tbilisi, Windows 2000, MS Word 2000, MS Excel 2000, PageMaker 6.5, PhotoShop 5.0, CorelDraw 9.0, Internet
- Georgia-Japan Friendship Society «Amomavali Mze – Rising SUN», Centre of computer mathematics and programming, course: Web-design, HTML and Javascript 1.2
- Programming languages: C#, ASP.NET, MSSQL, PHP individual courses, Web Front-end Developer
- Training center at GPI, Tbilisi, Programming language - Visual Basic
- Training courses in the Orthodox catechism of the old and new testaments (bible) Davitianni Movement under the Patriarchate of Georgia
- Ukrainian language training courses - Cultural and Information Center of the Embassy of Ukraine in Georgia

### Projects

- **Fruitonline.ge**

Jan 2021 - Present

Buy online fruit, vegetables and berries.

### See project

- **Makler24.ge**

May 2020 - Present

Real estate in Georgia - buy, sale, rent.

### See project

- **Travel24.ge**

Sep 2017 - Present

Travel portal in Georgia - all tours, travel companies, hotels and etc.

- **2tbilisi.com**

Mar 2007 - Present

### See project

- **Venusgeorgia.ge**

Sep 2006 - Present

Meano-gynecological rehabilitation center - Venus Georgia

- **Vladislav Gurabanidze - Promotex Web Site Design**

Jun 2006 - Present

- **SMS web portal**

Nov 2005 - Present

- **IT Translation**

Oct 2005 - Present

Translation Company ITM-TRANSLATION offers the following service:

- translation into state, official, regional, national and widespread languages of countries of all the five continents of world;
- translation of text of specific content, any complexity, various formats and certain types;
- certification of authenticity of translation;
- notarization of translation;
- consultation about translation service;
- compiling of individual dictionaries;

**See project**

- **Gestosis.ge - OGASH**

Nov 2003 - Present

Name: OGASH means: Organisations Gestosis Affiliated and Sponsored Hospitals founded in Tbilisi, Georgia, 2003.

Prof. Avtandil R. Chkheidze, Tbilisi, Georgia has been elected as President and Chairman of OGASH

Main goals of the OGASH President and Chairman

1. Formation of the World OGASH Board and Intercontinental OGASH Presidium of the Academy of Medical-Social Sciences by the worldwide famous experts and scientists from continents, regions and states, who will correspondingly present methodically the most active Obst/Gyn Hospitals( Academies, Colleges, Laboratories, Institutes, Clinics, Centers, Cathedras and Departments ) to the Leader of the OGASH.

2. Supporting OG and Affiliated Associations meetings, sponsoring and supporting the arrangement of the high-level Hospital and Ambulatory Reproductive, Feto-Maternal Medicine, Obst/Gyn and Perinatal medical Service in different Continents all around the world.

3. Promoting and supporting the growth of science and education, access, the newest and the most pertinent literature, possibility, to publish the newest results in the Web Bulletin of the Academy of Medical-Social Sciences - "OGASH-Series", Monographs about the one special subject, new papers within 12 months in the Web Journal for the Pathophysiology of Pregnancy. Supporting OGASH-publications and sale of the monographs, e.g. advertising, personal contact to scientists interested in the same subject, to present it at congresses and OGASH meetings by means of OGASH Board Subcommittee for the improve scientific education.

- **Arabuligallery.ge**

May 2002 - Present

Georgian artists website.

- **VGG Web Studio**

May 2002 - Present

- **Hotels-tbilisi.com**

Apr 2006 - Feb 2021

Hotels in Georgia. I am open new similar project: [www.travel24.ge](http://www.travel24.ge)

- **MPG Group - mpggroup.ge**

Jun 2012 - Jan 2019

Publishing house.

- **Dermatolog.ge**

Sep 2006 - Oct 2018

- **GJobs.ge**

Oct 2005 - Jan 2018

Vacancies in Georgia.

- **Airlines.ge**  
May 2008 - Jan 2013
- **See project**
- **Car.ge**  
Mar 2006 - Jan 2013  
Web portal for buying and selling cars.
- **Computer.ge**  
Sep 2005 - Jan 2013
- **Dzieba.com**  
Nov 2006 - Jan 2013
- **Gadmoicere.com**  
Feb 2006 - Jan 2013  
Entertainment web portal.
- **Georgianshop.com**  
Aug 2006 - Jan 2013  
Online shop.
- **Little Miss Georgia**  
May 2006 - Jan 2013
- **Little Miss Universe**  
May 2006 - Jan 2013
- **Valuta.ge**  
Jan 2006 - Jan 2013  
Currency rates.
- **Vlad.ge**  
May 2002 - Jan 2013
- **Electro-technical company - Etco.ge**  
Jan 2012 - Feb 2012
- **Daup Plus Company - Dauplus.ge**  
Jan 2011 - Feb 2011
- **Georgia.gov.ge**  
Feb 2010 - Aug 2010  
Website: [www.georgia.gov.ge](http://www.georgia.gov.ge) , the website for investors was created on the instructions of **the Prime Minister of Georgia Nikoloz Gilauri**.

- **TV company - First Caucasian**  
Dec 2009 - Apr 2010  
Web site for TV company - First Caucasian.

**See project**

- **Sante.ge**  
Oct 2009 - Jan 2010
- **Hotel David L**  
May 2009 - Jun 2009
- **Jobs.gov.ge**  
Apr 2009 - May 2009  
Public Service Bureau.
- **Travel Company - mytours.ge**  
Aug 2008 - Dec 2008
- **CBM Holding**  
Sep 2008 - Nov 2008

- **Americancorners.ge**

Jun 2008 - Oct 2008

**AMERICAN CORNERS**

Bringing America to Georgia (**Web project for U.S. Embassy in Georgia**)

American Corners are small, American-style community centers located in libraries and other public spaces. They operate through joint partnerships to promote cooperation and understanding between the people of the United States and Georgia by providing accurate information about the U.S. Access to American Corners and their collections are free and open to all interested Georgians of all ages.

Major programs and regular activities at all American Corners include American speakers, American movie screenings, English language classes, storytelling and book clubs, debate and discussion clubs, MakerSpace activities and U.S. holiday celebrations.

American Corners offer important learning, collaboration, and communication resources, such as books, films, games, MakerSpace equipment including 3D printers, and internet access.

How can we benefit from the Corners?

Improve your English language skills;  
Learn about opportunities to study at universities in the U.S.;  
Expand your knowledge of leadership and entrepreneurship;  
Attend interesting public programs in English and Georgian languages;  
Explore American holidays and traditions;  
Learn about American society and democratic values;  
Get hands-on experience using modern technologies;  
Access more than 6,000 books covering a range of topics and 500+ audio and video materials;  
Play over 30 games designed for people of different ages;  
Use these resources to develop your own ideas and projects; and  
Make friends and meet like-minded people.

- **Flash map for the US Embassy in Georgia**  
Jun 2008 - Aug 2008

## Software for the US Embassy in Georgia

- **WorldMedicine.ge**  
Apr 2008 - Jun 2008  
Pharmaceutical company - World Medicine
- **Construction company - Polisi2008.ge**  
Apr 2008 - May 2008
- **inTbilisi.ge**  
Mar 2007 - Mar 2008
- **Hotel VilaVita**  
Dec 2007 - Jan 2008
- **Hotel GTM Kapan**  
Nov 2007 - Dec 2007
- **T Service**  
Dec 2005 - Dec 2007
- **Georgian First TV Channel**  
Jul 2007 - Sep 2007  
Georgian First TV Channel.
- **Sakpresa.ge**  
Jul 2007 - Sep 2007
- **Tusheti National Park - Tushetipa.ge**  
May 2007 - Sep 2007
- **Batsara-Babaneuli National Park - Batsara.ge**  
May 2007 - Aug 2007
- **Mziuriveli.ge**  
Apr 2006 - Jun 2006
- **ITM Company**  
Aug 2005 - Sep 2005
- **Magticom brand - Bali**  
Jun 2005 - Sep 2005
- **Autostar.ge**  
May 2005 - Jun 2005

- **Modernroofing.ge**

May 2005 - Jun 2005

- **Hotel KMM - KMM.ge**

Mar 2005 - May 2005

- **Leaders in the National Economy - 2001**

May 2002 - Mar 2003

Dear Businessmen!

My cordial greeting to the participant of the competition "Leaders in the National Economy –2001"

I hope the competition will identify those worthy representatives who with their everyday work lay the foundation of Georgia's economic power, contribute to the establishment of market economy in the country, create jobs for the population, offer high quality manufactured goods and effective services, engage in charity activities and care for the country's ecological health.

Today support of prominent representatives of the national business and their popularization constitute the main concern of the state. The holding of this competition serves this noble objective.

Every age has its heroes and creators. Georgia's power and stability rest on entrepreneurial activity based on the principles of market economy.

The entrepreneur is the mainstay of the country and source of its power.

Let no one think that I have only major plants and factories in mind. Farmers and owners of small businesses are entrepreneurs – all those who create hundreds of thousands of jobs and ensure the economic rise of the country.

It is gladdening that alongside generally acknowledged big businessmen entrepreneurs too have been given an opportunity to demonstrate their abilities.

I believe the competition will contribute to the establishment of a stable, healthy businesslike atmosphere in the country to Georgia's integration in the world's economic space, and to the attraction of solid investors and partners for cooperation.

I wish all victory and successful business for the well being of our nation and country.

**The President of Georgia**

**Eduard Shevardnadze**

**See project**

- **Naec.ge**

May 2002 - Jun 2002

National Examination Center.

*Honors & Awards*

- **National Internet Contest - 2007**

Magticom, Navigator, ITDC

Sep 2007

National Internet Contest - 2007

3 Certificates for Vladislav Gurabanidze

[www.mziuriveli.ge](http://www.mziuriveli.ge), [www.2tbilisi.com](http://www.2tbilisi.com), [www.venusgeorgia.ge](http://www.venusgeorgia.ge)

<http://www.media.ge/ge/portal/news/23102/>

27.06.2007 08:18

The National Internet Competition 2007 started

David Mchedlidze

Source: <http://www.topsite.ge/>

According to the organizers of the competition, there will be nothing left on the Georgian Internet soon except sites equipped with illegal music, movies and pornographic content. Georgian Internet is on the verge of extinction. "National Internet Competition 2007" aims to improve this much worse situation.

The world internet is already at a new stage, with new conceptual technologies called Goes to WEB 2.0, while in Georgia the so-called pirated. "Varezuli" sites boom, say the organizers of the competition - the newspaper "Navigator" and "ITDC".

The main goal of the competition is to stimulate the creation of interesting and useful Georgian websites, online stores, blogs, social networks, children's and educational Internet resources.

This year's competition marathon started on June 26 and will end on September 26. Applications close on September 19th. Every person or group who has decided to create a site with an unfinished internet project or even at the idea level is given the opportunity to refine their own site and participate in the competition. Only Georgian sites created in 2006-2007 will be able to participate in the competition.

"Pirate" sites with illegal content will not be allowed to participate in the contest.

The competition is held in 8 categories, with solid cash prizes. In addition, in a separate nomination, the general sponsor of the competition, Magti, a cellular communication company, awards a prize for creating a Bali student website and image site in Bali.

In total, the prize fund is more than 7 thousand US dollars.

For more information about the competition, visit the website: <http://www.topsite.ge/>

- **National Internet Contest - 2007**  
Magticom, Navigator, ITDC  
Sep 2007  
National Internet Contest - 2007  
Winner Diploma for Vladislav Gurabanidze  
[www.tushetipa.ge](http://www.tushetipa.ge)
- **National Internet Contest - 2006**  
Magticom, Navigator, ITDC  
Jun 2006  
National Internet Contest - 2006, Certificate: [www.littlemissgeorgia.com.ge](http://www.littlemissgeorgia.com.ge)  
*Languages*
  - **Russian**  
Native or bilingual proficiency
  - **Ukrainian**  
Full professional proficiency
  - **Georgian**  
Native or bilingual proficiency
  - **English**  
Limited working proficiency
- **Georgian Professional IT Specialists Association**  
Member / Chairperson  
Apr 2021 - Present  
1. Objectives of the organization:
  - 1.1 The goal of the organization is to popularize information technology and take care of its development.
  - 1.2 The tasks of the organization are:
    - 1.2.1 Select and attract talented and promising young people to further master them in information technology.
    - 1.2.2 Organize international, national, city and club events, including competitions, contest, Olympiads, conferences, exhibitions, presentations, trainings, testing, evaluation of works and participation in them.

1.2.3 Arranging and developing the organization.

1.2.4 Promote, develop and popularize the development of information technologies.

1.2.5 Cooperate with associations, unions, clubs, federations and organizations of IT specialists and specialists in other fields.

1.2.6 The organization may engage in other activities that are not contrary to the legislation of Georgia and which directly and / or indirectly serve the goals of the organization.

1.3 Activities that require a permit by law are carried out by a non-profit (non-commercial) legal entity after its receipt by the relevant authority.

Show less

- **Umbrella group LLC**

Director

Apr 2019 – Present

- **Polipro LLC**

Director

May 2021 – Present

- **P/E Vladislav Gurabanidze – Promotex (Owner)**

Director

Jun 2006 - Present

- **Higher Education Web Professionals Association**

Member

President Tom Wojciechowski:

Good morning, afternoon, evening everyone. My name is Tom Wojciechowski, my pronouns are he and him and I am the president of the Higher Education Web Professionals Association. I wanna thank you all for taking time out of your day to join me for an update from the association. Think of this as kind of a state of the association.

Those of you who attended the annual conference in the past know that we usually do this update in person. Sadly, we were unable to get together in person this last year, as you all know. As a result, this update will be covering two years of work the association has done.

My intent with this update is to let you know how the association is doing, some of what we did last year to support our members, what new things we were going to offer, and how we as an association are advancing higher education.

Show less

- **International Web Association**

Member

International Web Association

Founded in 1996, IWA, a non-profit professional association, is the industry's recognized leader in providing educational and certification standards for Web professionals. IWA's initiatives now support more than 100 official chapters representing over 300,000 individual members in 106 countries. IWA's accomplishments include the industry's first guidelines for ethical and professional standards, Web certification and education programs, specialized employment resources, and technical assistance to individuals and businesses.

- **Member of Graphic Designers of Canada (GDC)** URL: <https://gdc.design/>

- **Member of SCSA** - <https://scsa.ge/en/>

Scientific Cyber Security Association actively works on both Georgian and international scientific projects. It actively cooperates with foreign experts.

Cooperation is being held not only with concrete scientists but also with organizations, the clear example of it is the cooperation with one of the largest universities in Ukraine – Taras Shevchenko Kiev National University. Besides of many conferences, a joint scientific journal was issued with the above mentioned institution; Polish Technical Academy is also involved into the recruitment and development of the journal.

**Estonian card:**

**See evidence:** He was accepted into the organization for his high achievements. Not everyone can become a member of the organization. See doc2.57(B) , <https://e-estonia.com/solutions/e-identity/e-residency/>

[https://en.wikipedia.org/wiki/E-Residency\\_of\\_Estonia](https://en.wikipedia.org/wiki/E-Residency_of_Estonia)

Hobby: Travelling, Internet, Web, Sport, Photographer, **See my photos** - URL: <https://photosight.ru/users/329762/>  
Swimming, Video Blogger, He does not smoke, Gym, Music, Movies, Books, History, Video games;

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#### **7.1.1) National Internet Contest – 2006**

Top finalist Certificate: [www.littlemissgeorgia.com.ge](http://www.littlemissgeorgia.com.ge)

Winner is (for) Vladislav Gurabanidze

dated: 21 June 2006

Organizers: Magticom , Navigator Magazine, ITDC IT Company

Chairman of the jury: Representative of Microsoft Company in Georgia;

#### **7.1.2) National Internet Contest – 2007**

Top finalist Certificate: [www.mziuriveli.ge](http://www.mziuriveli.ge)

Winner is (for) Vladislav Gurabanidze

dated: 26 September 2007

Organizers: Magticom , Navigator Magazine, ITDC IT Company

Chairman of the jury: Representative of Microsoft Company in Georgia

#### **7.1.3) National Internet Contest – 2007**

Top finalist Certificate: [www.littlemissgeorgia.com.ge](http://www.littlemissgeorgia.com.ge)

Winner is (for) Vladislav Gurabanidze

dated: 26 September 2007

Organizers: Magticom , Navigator Magazine, ITDC IT Company

Chairman of the jury: Representative of Microsoft Company in Georgia

#### **7.1.4) National Internet Contest – 2007**

Top finalist Certificate: [www.2tbilisi.com](http://www.2tbilisi.com)

Winner is (for) Vladislav Gurabanidze

dated: 26 September 2007

Organizers: Magticom , Navigator Magazine, ITDC IT Company

Chairman of the jury: Representative of Microsoft Company in Georgia;

#### **7.1.5) National Internet Contest – 2007**

**Winner Diploma:** [www.tushetipa.ge](http://www.tushetipa.ge)

Winner is (for) Vladislav Gurabanidze

dated: 26 September 2007

Organizers: Magticom , Navigator Magazine, ITDC IT Company

Chairman of the jury: Representative of Microsoft Company in Georgia

#### **See Evidence:**

- Internet media web site: [www.media.ge](http://www.media.ge)

**See Evidence:** [see: d.1.21] , [see: d.1.22];

- Informaciton about National Internet Contest (2 publications) with translate;

**See Evidence:** [see: d.1.21] , [see: d.1.22];

- [www.venusgeorgia.ge](http://www.venusgeorgia.ge) web site screen page, see remark on page: [scr1];

- [www.tushetipa.ge](http://www.tushetipa.ge) web site screen page, see remark on page: [scr1];

- my web sites screen pages (4 pages), see link: <http://makler24.ge/doc/vlad.ge/portfolio.html>

- [www.littlemissgeorgia.com.ge](http://www.littlemissgeorgia.com.ge) web site screen page;

- Address of contest (2006, 2007) and map;

#### **Organizers:**

**MagtiCom**

Web sites:

[www.magticom.ge](http://www.magticom.ge)

<https://en.wikipedia.org/wiki/MagtiCom>

<https://www.youtube.com/user/magticomge>

Information about company:

MagtiCom, Ltd was set up on February 12, 1996 as an operator of mobile communications and commenced its commercial activities in September 1997.

MagtiCom is owned by the USA companies: International Telcell Cellular LLC and Telcell Wireless LLC.

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### **Navigator Magazine**

Information:

Web site:

<https://navigator.ge>

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### **ITDC – IT Company**

Information about company:

Web sites:

<https://www.facebook.com/ITDCGeorgia/>

[www.itdc.ge](http://www.itdc.ge)

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### **Chairman of the jury: Representative of Microsoft Company in Georgia**

[www.microsoft.com](http://www.microsoft.com)

Information about company:

**Microsoft Corporation is an American multinational technology company** with headquarters in Redmond, Washington. It develops, manufactures, licenses, supports, and sells computer software, consumer electronics, personal computers, and related services. Its best known software products are the Microsoft Windows line of operating systems, the Microsoft Office suite, and the Internet Explorer and Edge web browsers. Its flagship hardware products are the Xbox video game consoles and the Microsoft Surface lineup of touch screen personal computers. Microsoft ranked No. 21 in the 2020 Fortune 500 rankings of the largest United States corporations by total revenue; it was the world's largest software maker by revenue as of 2016. It is considered one of the Big Five companies in the U.S. information technology industry, along with Google, Apple, Amazon, and Facebook.

### **See Evidence:**

- Certificate of Merit (The Embassy of Ukraine in Georgia, 2016); **See Evidence:** [see: doc11.52]

- Diploma (The Embassy of Ukraine in Georgia, 9 November 2011); **See Evidence:** [see: doc11.51]

### **Please See: My partners pages: [see: doc12.12] [see: doc12.10]**

**See Evidence:** All RECOMMENDATION LETTERS from IT Specialists;

**See Evidence:** [see: doc5.11] [see: doc5.12] [see: doc5.11A], Irakli Tkemaladze, Temur Mstoini, Niko Gogoladze, Shalva Kavtaradze and others recommendation letters;

### **Remarks / Conclusion:**

The applicant has a lot of experience, skills, talent, innovative ideas and education.

He cooperates with very prestigious and leading companies and organizations (with the US Embassy, TV, the Georgian government, famous companies and so on). Please see the partners' page. Vladislav is a famous person in IT field.

He has high achievements and all the necessary capabilities to achieve the goals and create these projects. He has been working in this field for over 15 years.

All of this evidence proves that he has the criterion - well positioned to advance the proposed endeavor. The applicant proves that he meets the criterion - Dhanasar's prong #2 – well positioned to advance the proposed endeavor.

### 3) C. Balance Test to Show National Interest (On balance it would be beneficial to waive the job requirement for the foreign national)

The new third prong under the new AAO decision- Matter of Dhanasar requires the petitioner to demonstrate that, on balance, it would be beneficial to the United States to waive the requirements of a job offer and thus of a labor certification.

The process of labor certification (ETA-750B and others) is very difficult and long-term. It will be very hard for the beneficiary to go through the labor certification process and sometimes it is not possible. The beneficiary will not adversely affect the US labor market and will not infringe on the rights of US citizens in the labor market; on the contrary, he will create all conditions for new workplaces in the US.

It takes a long time and the best solution in this case is to refuse labor certification and approve this petition, as the beneficiary will bring great benefits to the United States, have positive economic effects to the United States, will attract new investment and capital and develop innovative ideas in the United States that have a national value, since these projects will benefit all US residents throughout the US, these are not local projects, these are global projects of national importance that will relate to the improvement of services in the field of services, health and education.

All projects contribute to the creation of jobs in the United States. The beneficiary and his projects will create new workplaces, which will be very beneficial and will bring profit and investment in the US. The US will benefit from creating new jobs, new ideas and new investments.

I ask you to refuse labor certification, as the process is very difficult and long-term and approve this petition, because there is every reason that the beneficiary has every opportunity to make new projects, create new workplaces and attract new investments in the USA.

**Please, approve this petition.**

**Evidence: See Additional information for Petition for EB2-NIW, CASE NUMBER: LIN2290056758**

#### **Remarks / Conclusion:**

The applicant has proven several times that his experience; skills and education are very significant for the United States. He has done several projects for the U.S. Embassy. Despite the fact that the U.S. Embassy has employees and they could do these projects, Vladislav was chosen to create the projects, as his experience and knowledge in information and web technologies is very high.

It will be very difficult for such an experienced and talented specialist as Vladislav to obtain labor certification, as this takes a lot of time and requires an employer. The applicant is a self-employed person and it is impossible to obtain labor certification without an employer in the United States. Vladislav wants to open his company in the United States and carry out his projects useful for the United States, which will create jobs in the United States and will bring profit and income for the United States.

These projects are very important and useful for the United States, and some of them are new, creative and innovative. In this case, the interests of the United States to refuse labor certification will be much more profitable, as the interests of the United States also represent the creation of new jobs, new, innovative and useful projects. I ask you to give the opportunity for a talented, creative and innovative specialist to refuse labor certification, as in this case he is of great interest to the United States.

He is not a competitor to similar specialists - US citizens, as he wants to open his own company and work in

the US, create innovative projects and new jobs. It will not be profitable for the USA to lose a creative and innovative specialist.

If you look at this petition as a whole, you can see that Vladislav has a lot of prizes, awards, many completed projects, including for the United States (for the US Embassy), for the Georgian government and other companies and organizations. He also collaborates with leading companies and organizations, he is written about in newspapers, he is talked about on TV, he has his own scientific publications, he is a member of many professional associations, he has his own developments and patents, he worked in the IT field in leading companies and in the government of Georgia under the President of Georgia.

Since 2006, the applicant is an individual entrepreneur; **he has been working in this field for more than 15 years (IT/Web/Computer science/Business/IT commerce)**. It will be in the interests of the United States for such a unique and talented person to create projects in the United States. The United States will greatly benefit from Vladislav's work and projects. **Vladislav is a generator of new innovative ideas**.

The USA is the most advanced country in the field of IT and offers many opportunities. The applicant has all the skills and capabilities to achieve great success and high results.

For example - a well-known famous person - Elon Musk was born in South Africa. He is a South African citizen, then he moved to Canada and got Canadian citizenship, but in the end he moved to the US (he is also a US citizen) and became a great man. He created companies in the United States - Tesla, SpaceX, PayPal.com and others famous companies. He was in many countries, but only the USA opened up great opportunities for him and he did a lot for the USA. Info, URL: [https://en.wikipedia.org/wiki/Elon\\_Musk](https://en.wikipedia.org/wiki/Elon_Musk)

The applicant meets the criterion - by demonstrating that you have the "equivalent" to an advanced degree (namely, a baccalaureate degree plus five years of progressive work experience in your field of expertise.

Also fits this criterion - EB2 "Exceptional Ability" — If you do not meet either of the above two requirements, you can still satisfy the requirements of EB2 by demonstrating that you satisfy EB2 Exceptional Ability.

**Vladislav has baccalaureate degree - in the specialty – (Computer science) Informatics in business plus over 15 years of progressive work experience.**

1. The applicant proves that he meets the criterion - Dhanasar's prong #1 – requiring substantial merit and national importance.
2. The applicant proves that he fits the criterion - Dhanasar's prong #2 – well positioned to advance the proposed endeavor.
3. The applicant proves that he meets the criterion - Dhanasar's prong #3 – would be beneficial to the US to waive the requirements of a job offer and thus of a labor certification.

I ask to approve this petition for the applicant and give him the opportunity to benefit for the United States, to create new jobs and innovative projects, to develop projects, to develop the US economy, and to create creative and useful projects for the United States.

Basically, immigrants created new advanced and large IT companies and corporations.

**Please approve this petition.**

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