

* Criteria for Demonstrating Extraordinary Ability

5. Evidence of your original scientific, scholarly, artistic, athletic, or business-related contributions of major significance to the field.

Vladislav Gurabanidze had position team of web group / project manager of this global government business contest - The Competition " Leaders in the National Economy-2001". Vladislav Gurabanidze had a very big role in this project. Vladislav Gurabanidze had business-related contributions of major significance to the field.

Web site: <http://makler24.ge/doc/bc/eng.htm>

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The State Presidential Service of Official Editions

By law

The Competition " Leaders in the National Economy-2001" is held on the basis of the Georgian president's March 18 and 2001#39/7, December 18-25, 2001 #141/7 resolutions.

The organizer of this competition is The State presidential service of official editions, assisted by Georgian ministries and local administrative organs.

Organizational and methodological assistance is provided by Scientific Research Institute of Marketing attached to The State presidential service of official editions

I. General propositions

1. Mission

State support of successful businessmen in building the Georgian economy-their popularization and moral stimulation

2. Aims and tasks

2.1 Identification of successful organizations whose business activity serves for country's economic prosperity and its major contribution to social-economic progress.

2.2 .Development of a Business Popularization and Stimulation State program in Georgia.

2.3 Popularization of successful businessmen in order to attract solid investors and partners.

2.4 sharing of experience and implementation of progressive ideas of successful entrepreneurs.

2.5 Getting the population interested in entrepreneurship.

2.6 Defining the role of entrepreneurship in the country's economic development .

2.7 To place advertisements of successful businessmen in state additions, internet and official

2.8 Development of complex and special purpose marketing projects, preparation and ensuring the coverage of urgent marketing issues in periodical editions and on the website of The president of Georgia.

2.9 Provision of necessary information to state, municipal and private organizations.

3 The Participants of the Competition.

3.1 The competition is held for all kind entrepreneurial entities including state and municipal, also for enterprises created by cooperation with foreign investors, that function on Georgian territory.

3.2 The Following are eligible for participation in the competition.

A) Organizations distinguished for high economic indices upon recommendations of on the ministries and local administrative organs.

B) Organizations that will submit an application to the organizing committee for participation in the competition.

3.3 It is obligatory for the organizations participating in the competition to submit data on their entrepreneurial activity (mean annual number of employees according to line 104 of form # 03.01. 02 of the 2001 study of the activity of big and medium enterprises, developed by the State department of Statistics for state statistical observation, on sales, net profit ,as well as of the total sum transferred to the budget, according to the balance of enterprises (form #1) for the year 2001, endorsed by the Ministry of Finance. The confidentiality of the information is protected by the law on statistics.

3.4 The winners of the competition will be identified separately between large and medium and small and individual enterprises.

4 Nominations:

According to the order of the President of Georgia, the winners of the competition will be awarded the president inscribed medals and diplomas in the following nominations.

A) Branch nominations

- Winner in the complex branch
- Winner in the branch

B) Special nominations

- Leader in the national economy
- The best enterprise of the region (capital)
- The best Georgian taxpayer
- The best Georgian philanthropist
- Successful business women
- The best young businessman
- The best foreign company
- Successful Georgian investor
- Successful foreign investor
- The best "Holding" company
- The best businessman, who has made a major contribution to improving the country's environment.
- The producer of high quality manufactured goods.
- The best organizations in regions will be identified according to branches and separate nominations by agreement with the leaders of the region.

5. The identification of laureates.

5.1 The methodology for identification the best businessmen had been developed by the Scientific Research Institute of Marketing of State presidential service of official edition's

- The main criteria

1. Employees (mean annual number of employees according to line 104 of form # 03.01. 02 of the 2001 study of the activity of big and medium enterprises, developed by the State department of Statistics for state statistical observation, on sales, net profit, as well as of the total sum transferred to the budget, according to the balance of enterprises (form #1) for the year 2001, endorsed by the Ministry of Finance.

2. Size of the realization (Size of the realization in currant prices –2001 year enterprise balance form #1 endorsed by the Ministry of Finance)

3. Net profit (2001 year enterprise balance form #1 endorsed by the Ministry of Finance)

4. Money transferred to the national budget (2001 year enterprise balance form #1 endorsed by the Ministry of Finance)

B)

1. Productivity of labor (Is calculated by the ratio of the size of realization and the number of employees)

2. Profitableness (Is calculated by the ratio of net profit and employees)

3. The percent of money transferred to budget in accordance with the size of realization.

The following are the methodologies that give an opportunity to estimate the activity of organizations in numbers that are criteria of integral index.

Methodology I. The share of each criteria will be calculated in total sum and then integrated for every organization.

Methodology II. Will be defined the deviation from the median for each criteria and after it they will be integrated.

Methodology III Will be defined the dependent on maximum for each criteria.

The rating of the firm is calculated according to above-mentioned methodology.

In case of equal points for two or more organizations the rating will be defined on the basis of control methodology.

5.2 The Scientific Research Institute of Marketing's special computer program provides a precise arithmetical calculation. The utilization of this program excludes subjective factors.

5.3 The identification of the winner is held according each nomination.

- Nomination "Winner in the complex branch" will be awarded to the organization with high indices in complex branch.
- Nomination "Winner in the branch" will be awarded to enterprise with high indices in branch.
- Nomination "Leader in the national economy" will be awarded to the organization by the decision of competition committee.
- Nomination "The best Georgian taxpayer" will be awarded to organization with honest treatment toward national Budget and will be identified according to comparing realization with money transferred in national budget.
- Nomination "the best Georgian Philanthropist" will be awarded to the best philanthropy organization according the opinion of the competition committee.
- Nomination "Successful Businesswomen" will be awarded to high index organization among organizations headed by women.
- Nomination "The best Young Businessmen" will be awarded to the head of successful organization whose age is not above 35 years.
- Nomination "The best foreign company" will be awarded to the organization with high indices among the foreign companies that function on Georgian territory.
- Nomination "The best Georgian Investor" will be awarded to the investor presented by the council of investors.
- Nomination "The best holding company" will be awarded to the best holding company.
- Nomination -The best businessman, who has made a major contribution to improving the country's environment will be identified on the basis of information provided by the Ministry of Environment and Natural Recourses.
- Nomination "The best producer of high quality manufactured goods" will be identified on the basis of information provided by the Department of Standardization, Metrology and Certification.

5.4 If presented branch comprises of only three companies the winner will be awarded presidential medals in case if he wins the complex branch.

5.5 Taking into consideration the opinions of each ministry, local administrative organ, people unit and by cooperation with them identifies and awards high management enterprises .

6. The members of the competition committee

The branch ministries and high-qualified scientists recommend the members of the competition committee and high-qualified scientists; Their function is to supervise the competition process.

7 The mechanism of holding the competition

7.1 Organizations with relatively high economic indices in the branch, submitted by the state structures –ministries, city councils, district government are selected at the first stage.

At the second stage is called open competition for successful small and

7.2 The gathered information will be compared with that supplied by The Ministry of Taxes and Revenues and The Department of Statistics, after which appropriate enterprises in different branches of national economy will be selected. individual enterprises.

Big "Holding" companies will be presented by the enterprises they comprise , the best " Holding " company will be selected between them.

7.3 The selected enterprises' branch classification will be provided in accordance with The NASE classifier.

8 The control over the holding and coordinating the competition.

The coordination of holding and control of the competition is carried out by the organizing committee of the competition.

9 Exchanging the information between participants and the organizing committee.

The exchange of information is possible by Fax: (995) 932966 or

E-mail: marketing@posta.ge

10 Informational Support of the Competition

The course of the competition and its results will be covered by the mass media and also on site www.business-contest.ge

Functions and Responsibilities of the Organizing Committee

1.Functions:

- Decision making on holding the competition;
- To prepare existing regulations and documentation about holding the competition;
- To define the conditions of competition (rules, date, estimation, stages ,etc.);
- To cover the competition by the mass media;
- To draw up a statement according to the results of the competition;
- To invite the nominees of the competition to the awarding ceremony;
- Organization of awarding ceremony.

2 Responsibilities:

- To fulfill the existing regulations, rules and procedures;
- Informational coverage;
- Not to disclose information before the date set.

-Organizing committee is not responsible:

- For the results of social polls;
- For the decision made by competition committee.

III The scheme of the competition:

The competition is split into two stages.

I stage:

To select the main estimating criteria of the economic activity of organizations;

- To develop questionnaire and send it to different organizations;
- To conclude the results of stage I.

II Stage:

- To announce the competition via the mass media ;
- To conclude the final results .

The rewarding ceremony by presidential diplomas and medals will be held at The Palace of Rituals on November , 2002.